

SECOND HAND SHIP SALE PROCESS & PROCEDURE

Sale Process:

#	Item	Description
1	Object	Second Hand Ships
2	Seller	PNSC for the companies under its management
3	Special Features	<ul style="list-style-type: none"> a. Different types, design, size, lightweight tonnage and machinery within the respective category. b. Variation in condition of the ships due to usage and age. c. Limitations on validity of seaworthiness/classification certification of vessel. d. Sale process may extend over a longer period of time in a bid to achieve best proceeds in prevailing market and within time constraints. e. Procedure - standard international industry practices – Like Demolishcon (BIMCO) and other NSF 1993/2012, Nippon Sale 1993/1999 logically amended.
4	Method	Sale through Baltic Exchange enlisted shipbrokers.

Sale Procedure:

#	Activity	Process	Document
1	Requirement	ED (C) and ED (SM) will jointly assess feasibility of continued operation of the vessel(s) from Commercial and Maintenance point of view.	Working paper – Approval by Chairman
2	Approval by Board	PNSC management to seek approval of sale from the Board of Directors of the Subsidiary Company basis commercial and survey status of ship and economic viability of the ship in prevailing freight market and/or regulations relating to particular type of ships. This activity normally comes into play at the end of useful life of the vessel.	Working Paper/ Minutes of the BOD meeting(s)
3	Invitation for Offers	PNSC management to advertise in the print and electronic media, the broad parameters of the ship and invite offers from prospective buyers through Baltic Exchange listed brokers.	News Papers Ad + PNSC & PPRA websites

