



**PAKISTAN NATIONAL SHIPPING CORPORATION**

**URGENT REQUIREMENT, AS PER PPR RULE 42, (d)(iii)**

**NEGOTIATED TENDER FOR ENGAGEMENT OF CONSULTANCY FIRM AGAINST  
CONSULTANCY SERVICES FOR FACELIFT OF PNSC BUILDING**

**APRIL 2026**

**Engr. Muhammad Hassan  
Manager (Work & Services)**



**NEGOTIATED TENDER FOR ENGAGEMENT OF CONSULTANCY FIRM AGAINST CONSULTANCY SERVICES FOR FACELIFT OF PNSC BUILDING**

**URGENT REQUIREMENT, AS PER PPR RULE 42, (d) (iii)**

TENDER NO. PRCD/CNSTY/PNSC/2026/006

BID CLOSING DATE/TIME: April 09th 2026 BY 11:00 A.M

BID OPENING DATE/TIME: April 09th 2026 BY 11:30 A.M

Negotiations will be held at Procurement Department, 16<sup>th</sup> Floor, PNSC Building, M.T Khan Road, Karachi

PNSC invites quotations under Rule 42(d) (iii) for negotiated tendering for the **ENGAGEMENT OF CONSULTANCY FIRM AGAINST CONSULTANCY SERVICES FOR FACELIFT OF PNSC BUILDING.**

**ELIGIBILITY CRITERIA/TERM'S & CONDITIONS/REQUIRED DOCUMENTS (MUST BE ENCLOSED HEREWITH)**

1. Bid will be evaluated as per negotiated tendering rule 42-(d)(iii) of Public Procurement Rule 2004
2. Bidding is open to consultancy firms registered with Pakistan Engineering Council (PEC) copy of certificate to be submitted.
3. Consulting firm must have experience of at least 10 years and must delivered at least 05 projects of similar nature (complete details and documents to be provided).
4. Consulting firm should be registered with taxation authorities FBR and SRB and have valid National Tax Number (N.T.N) and Sales Tax Number (Valid copies to be attached)
5. Consulting firm shall be enrolled / enlisted on Active Tax Payer List (A.T.L.) of F.B.R. (Valid copy to be attached).
6. Affidavit of undertaking that consulting firm or its affiliates / concerns are not blacklisted by PPRA/Government Ministries/Departments or public sector entities or state owned enterprises.
7. PNSC reserves the rights to accept/reject any or all bids as per PPR 2004.

REGARD'S,  
FOR PAKISTAN NATIONAL SHIPPING CORPORATION,

MUHAMMAD HASSAN, MANAGER (M & P)  
Maintenance & Project Department, 12<sup>th</sup>Floor,  
PNSC Building, M.T. Khan Road, Karachi.  
Phone: 021-99203980-99 Ext: 3030.  
Email: [muhammad.hassan@pns.com.pk](mailto:muhammad.hassan@pns.com.pk)  
Website: [www.pns.com.pk](http://www.pns.com.pk)

**Engr. Muhammad Hassan**  
Manager (Work & Services)

COMPANY NAME: \_\_\_\_\_

SIGNATURE: \_\_\_\_\_

COMPANY SEAL: \_\_\_\_\_

DATED: \_\_\_\_\_

**SCHEDULE OF PRICES**  
**NEGOTIATED TENDER FOR ENGAGEMENT OF CONSULTANCY FIRM AGAINST CONSULTANCY**  
**SERVICES FOR FACELIFT OF PNSC BUILDING**

TENDER NO. PRCD/CNSTY/PNSC/2026/006

Sr. No.	Descriptions	U.O.M	Total Amount (Including All Taxes)
1.	<p><b>A. <u>SCOPE OF SERVICES</u></b>                      The consultancy firm shall assist PNSC and perform, but not be limited to, the following tasks:</p> <p><b>1. <u>Phase-I: Review &amp; Validation</u></b></p> <p>a) Review the previous Condition Assessment Report submitted by the consultant in the month of November 2025.</p> <p>b) Conduct site visits and physical inspections.</p> <p>c) Verify structural integrity of supporting systems.</p> <p>d) Identify critical risk areas requiring immediate attention.</p> <p>e) Submit Inception Report confirming methodology and work plan.</p> <p>f) Conduct a new / fresh detailed structural and façade evaluation (if required), with complete methodology and justification, of carrying out fresh evaluation with prior approval of PNSC (to be quoted as a separate item in tender for engagement of consultant).</p> <p>g) Procedure for safe removal of existing panels and its disposal.</p> <p><b>2. <u>Phase-II: Detailed Engineering &amp; Design</u></b></p> <p>a) Conduct detailed façade engineering analysis.</p> <p>b) Recommend suitable materials (e.g., aluminum composite panels, precast concrete panels, etc.) along with the pros and cons of each.</p> <p>c) Provide façade aesthetics enhancement options.</p> <p>d) Ensure compliance with local building codes and safety standards.</p> <p>e) Develop:</p> <p style="padding-left: 20px;">i. Replacement panel design (material, thickness, anchoring system) with preference for locally sourced materials.</p> <p style="padding-left: 20px;">ii. Structural anchorage details.</p> <p style="padding-left: 20px;">iii. Wind load and seismic considerations.</p> <p style="padding-left: 20px;">iv. Waterproofing and insulation details.</p> <p style="padding-left: 20px;">v. Energy efficiency</p> <p style="padding-left: 20px;">vi. Cleaning and maintenance methodology (post installation)</p> <p>f) Submit Detailed Design Report including:</p> <p style="padding-left: 20px;">i. Structural drawings</p> <p style="padding-left: 20px;">ii. Shop drawing guidelines</p> <p style="padding-left: 20px;">iii. Technical specifications</p> <p style="padding-left: 20px;">iv. BOQ (Bill of Quantities)</p> <p style="padding-left: 20px;">v. Cost Estimate</p> <p style="padding-left: 20px;">vi. 2D + 3D design and presentation</p> <p>g) Assist PNSC in preparation of tender for engagement of contractor for executing subject works.</p> <p>h) Evaluation and scrutiny of bids received for tender floated by PNSC.</p>	01 job	

- Prices should be inclusive of all taxes and duties.
- The above works should be completed within 30 Days from the date of signing of contract agreement.

Name: .....in the capacity of.....

Signature of Bidder: .....

Duly authorized to sign the Bid for and on behalf of .....

Dated on..... Day of..... 20.....

Contact No: ..... Address: .....

**Engr. Muhammad Hassan**  
**Manager (Work & Services)**



## TERMS OF REFERENCES

### **B. OBJECTIVES**

The objectives of the consultancy are:

1. To review and validate the previous Condition Assessment Report submitted by the consultant in the month of November 2025.
2. To conduct detailed structural and façade evaluation (if required after necessary approval and concurrence of PNSC prior to execution of work).
3. To develop detailed engineering designs and technical specifications for replacement panels.
4. To ensure safety, durability, and aesthetic improvement of the building façade.
5. To assist PNSC in procurement and contract management.
6. To supervise execution by contractor and ensure quality compliance within tender specified timeframe.
7. To provide least disturbance for the user / tenants as the building is occupied and operational.

### **C. SCOPE OF SERVICES**

The consultancy firm shall assist PNSC and perform, but not be limited to, the following tasks:

#### **3. Phase-I: Review & Validation**

- h) Review the previous Condition Assessment Report submitted by the consultant in the month of November 2025.
- i) Conduct site visits and physical inspections.
- j) Verify structural integrity of supporting systems.
- k) Identify critical risk areas requiring immediate attention.
- l) Submit Inception Report confirming methodology and work plan.
- m) Conduct a new / fresh detailed structural and façade evaluation (if required), with complete methodology and justification, of carrying out fresh evaluation with prior approval of PNSC (to be quoted as a separate item in tender for engagement of consultant).
- n) Procedure for safe removal of existing panels and its disposal.

#### **4. Phase-II: Detailed Engineering & Design**

- i) Conduct detailed façade engineering analysis.
- j) Recommend suitable materials (e.g., aluminum composite panels, precast concrete panels, etc.) along with the pros and cons of each.
- k) Provide façade aesthetics enhancement options.
- l) Ensure compliance with local building codes and safety standards.
- m) Develop:
  - vii. Replacement panel design (material, thickness, anchoring system) with preference for locally sourced materials.
  - viii. Structural anchorage details.
  - ix. Wind load and seismic considerations.
  - x. Waterproofing and insulation details.
  - xi. Energy efficiency
  - xii. Cleaning and maintenance methodology (post installation)
- n) Submit Detailed Design Report including:
  - vii. Structural drawings
  - viii. Shop drawing guidelines
  - ix. Technical specifications
  - x. BOQ (Bill of Quantities)
  - xi. Cost Estimate
  - xii. 2D + 3D design and presentation
- o) Assist PNSC in preparation of tender for engagement of contractor for executing subject works.
- p) Evaluation and scrutiny of bids received for tender floated by PNSC.

### **D. DELIVERABLES**

The consultant shall submit following:

1. Inception Report
2. Detailed Design & Engineering Report
3. Technical Specifications
4. BOQ & Engineer's Cost Estimate along with time frame
5. Tender Documents
6. Bid Evaluation Report
7. Monthly Supervision Reports
8. Verification certificates for contractor's IPCs
9. Verification of as-built drawings
10. Completion Report

  
Engr. Muhammad Hassan  
Manager (Work & Services)

## AGREEMENT FOR CONSULTANCY SERVICES

THIS AGREEMENT, together with APPENDICES A to D which constitute an integral part thereof (herein referred to as the Agreement), is entered into on this ----- day of ----- (month), 2026.

Between

PAKISTAN NATIONAL SHIPPING CORPORATION (PNSC) (herein referred to as the "Client") of the first Part;

And

----- (herein Referred to as "Consultant"), of the second part.

The Parties hereto agree as under:-

**1. ARTICLE 1: THE PROJECT**

The Project for which Services are required to be performed under this Agreement is described in the attached Appendix A.

**2. ARTICLE 2: SCOPE OF SERVICES**

2.1 The scope of consultancy and other professional services (herein referred to as "Services") to be performed by the Consultant for the Project under this Agreement are described in the attached Appendix A.

**3. ARTICLE 3: TIME SCHEDULE**

**3.1 Effective Date of Commencement**

Effective Date of Commencement of Services shall be as defined in the attached Appendix-B.

**3.2 Time Schedule of Services**

The time schedule of Services is given in the attached Appendix B.

**3.3 Extension of Time**

Extension of Time for completion of Services and the terms and conditions thereof shall be mutually agreed between the Client and the Consultant as and when required.

**4. ARTICLE 4: MODE OF OPERATION**

**4.1 Obligations of the Consultant**

- The Consultant shall perform Services as an independent consultant in accordance with recognized international standards, applicable laws and regulations.
- The Consultant shall appoint a Project Manager (professional engineer licensed by PEC) named in Appendix D who shall represent the Consultant for purposes of this Agreement and shall be responsible for the administration of the Agreement including performance of Services thereunder. He shall remain in contact with the representative of the Client to keep him fully informed on all matters relating to the provision of Services by the Consultant.
- The Consultant shall carry out the Services with due diligence and efficiency and in conformity with sound engineering practices.
- The Consultant shall act at all times so as to protect the interests of the Client and shall take all reasonable steps to keep all expenses to a minimum consistent with sound economic and engineering practices.
- The Consultant shall furnish the Client such information relating to the Services as the Client may from time to time reasonably request.
- Except with the prior written approval of the Client, the Consultant shall not assign or transfer the Agreement for Services or any part thereof nor engage any other independent consultant or sub-contractor to perform any part of the Services.
- The Consultant agrees that no proprietary and confidential information received by the Consultant from the Client shall be disclosed to a third party unless the Consultant receives a written permission from the Client to do so.

**4.2 Obligations of the Client**

The Client shall provide to the Consultant:

- All necessary data/documents/reports, as listed in Appendix A, that may be required by the Consultant for performing the Services within the Time Schedule given in Appendix B.
- The Client shall designate a person named in Appendix D to act as its representative on all matters pertaining to this Agreement and to fully cooperate with the Project Manager of the Consultant.
- The Client shall take all necessary measures to make timely payments to the Consultant as stipulated in Article 5, hereof.

**Engr. Muhammad Hassan  
Manager (Work & Services)**

  
Engr. Muhammad Hassan  
Manager (Work & Services)

5. **ARTICLE 5: REMUNERATION FOR SERVICES AND SCHEDULE OF PAYMENT**

The remuneration for Services rendered by the Consultant and the mode of payment shall be as described in the attached Appendix-C.

6. **ARTICLE 6: ADDITIONAL SERVICES**

The Client may ask the Consultant to perform Additional Services during the currency of this Agreement. Such Additional Services shall be performed with the prior concurrence of both the Parties. The Consultant shall submit an estimate of the additional time (if any) and the additional remunerations for such Additional Services which shall be approved in writing by the Client before the commencement of the Additional Services.

7. **ARTICLE 7: TERMINATION**

7.1 ***End of Services***

The Agreement shall terminate when, pursuant to the provisions hereof, the Services have been completed and the payment of remunerations have been made.

7.2 ***Termination by the Client***

The Client may, by a written notice of thirty (30) days to the Consultant, terminate this Agreement. All accounts between the Client and the Consultant shall be settled not later than sixty (60) days of the date of such termination.

7.3 ***Termination by the Consultant***

The Consultant may suspend the Agreement by a written notice of thirty 30 days only if the Consultant does not receive payments due under this Agreement within thirty (30) days of submission of its invoice. If the payment is still not made to the Consultant after thirty (30) days of notice of suspension, the Consultant may terminate this Agreement in whole or in part by giving fifteen (15) days advance notice of intent to terminate. If the Agreement is terminated by the Consultant under such circumstances, the Client shall pay, within a period of thirty (30) days of the date of such. Notice of intent to terminate referred above, all payments due to the Consultant.

8. **ARTICLE 8: FORCE MAJEURE**

The term "Force Majeure" as employed herein shall mean acts of God, strikes, lock-out or other industrial disturbances, acts of public enemy, wars, blockades, insurrection, riots, epidemics, landslides, earthquakes, storms, lightning, floods, washouts, civil disturbances, explosions and any other similar events, not within the control of either Party and which by the exercise of due diligence neither Party is able to overcome.

If either Party is temporarily unable by reason of Force Majeure or the laws or regulations of Pakistan to meet any of its obligations under the Agreement, and if such Party gives to the other Party written notice, of the event within fifteen (15) days after its occurrence, such obligations of the Party, as it is unable to perform by reason of the event, shall be suspended for as long as the inability continues. Neither Party shall be liable to the other Party for loss or damage sustained by such other Party arising from any event referred to as Force Majeure or delays arising from such event. Force Majeure shall not include insufficiency of funds or failure to make any payment required under the Agreement.

9. **ARTICLE 9: RESOLUTION OF DISPUTES**

Any dispute or difference arising out of the Agreement which cannot be amicably settled between the Parties, shall be finally settled under the provisions of the Arbitration Act, 1940 (Act No. X of 1940) and Rules made thereunder as amended from time to time. The venue of arbitration shall be in Pakistan as given in Appendix D, Special Conditions.

10. **ARTICLE 10: APPLICABLE LAWS**

This Agreement shall, in all respects, be read and construed and shall operate in conformity with the laws of Pakistan and the courts at the location indicated in Appendix D, Special Conditions shall have exclusive jurisdiction for adjudicating and interpreting the Agreement.

11. **ARTICLE 11: CONTRACT AMENDMENT**

No variation in or modifications to the terms of the Agreement shall be made, except by a written amendment signed by the Parties hereto.

12. **ARTICLE 12: NOTICES**

Any notice given by any of the Parties hereto shall be sufficient only if in writing and delivered in person or through registered mail as follows:

Engr. Muhammad Hassar.  
Manager (Work & Services)



To: The Client \_\_\_\_\_  
\_\_\_\_\_

To: The Consultant Project Manager, \_\_\_\_\_  
\_\_\_\_\_

or to such other address as either of these Parties shall designate by notice given as required herein. Notices shall be effective when delivered.

IN WITNESS WHEREOF, the Parties have executed this Agreement, in two (2) identical counterparts, each of which shall be deemed as original, as of the day, month and year first above written.

FOR AND ON BEHALF OF (The Consultant)

FOR AND ON BEHALF OF  
(The Client)

Signed by: \_\_\_\_\_

Signed by: \_\_\_\_\_

Designation: \_\_\_\_\_

Designation: \_\_\_\_\_

(Seal)

(Seal)

Witness:

Witness:

Signed by: \_\_\_\_\_

Signed by: \_\_\_\_\_

**Engr. Muhammad Hassan**  
**Manager (Work & Services)**



*[Faint circular stamp]*

## THE PROJECT & SCOPE OF SERVICES

### A-1 THE PROJECT (Refer Article 1 hereof)

The objectives of the consultancy are:

1. To review and validate the previous Condition Assessment Report submitted by the consultant in the month of November 2025.
2. To conduct detailed structural and façade evaluation (if required after necessary approval and concurrence of PNSC prior to execution of work).
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5. To assist PNSC in procurement and contract management.
6. To supervise execution by contractor and ensure quality compliance within tender specified timeframe.
7. To provide least disturbance for the user / tenants as the building is occupied and operational.

### A-2 SCOPE OF SERVICES

(With reference to Article 2.1 give detailed scope of consultancy and other professional services to be performed by the Consultant under this Agreement including listing of deliverables such as reports, documents, drawings and number of copies thereof.)

The consultancy firm shall assist PNSC and perform, but not be limited to, the following tasks:

#### Phase-I: Review & Validation

- a) Review the previous Condition Assessment Report submitted by the consultant in the month of November 2025.
- b) Conduct site visits and physical inspections.
- c) Verify structural integrity of supporting systems.
- d) Identify critical risk areas requiring immediate attention.
- e) Submit Inception Report confirming methodology and work plan.
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 Engr. Muhammad Hassan  
 Manager (Work & Services)

**Deliverables**

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9. Verification of as-built drawings
10. Completion Report

**A-3 DATA/DOCUMENTS/REPORTS**

(With reference to Article 4.2 list the data, documents and reports which are to be provided by the Client and will be required by the Consultant for performing the Services.)

Condition Assessment Report submitted by the previous consultant in the month of November 2025.

Engr. Muhammad Hassan  
Manager (Work & Services)



APPENDIX - B

TIME SCHEDULE

B-1 Effective Date of Commencement of Services.

(The date on which this Agreement shall come into effect is the date when the Agreement is signed by both the parties and the amount of advance payment due upon signing of the Agreement is received by the Consultant.)

B-2 Time Schedule of Services

(With reference to Article 3.2 give time schedule of Services taking into account data/documents required from the Client and the time of approval(s) by the Client.)

Tentative Duration of 15 months

Engr. Muhammad Hassan  
Manager (Work & Services)



**APPENDIX - C**  
**REMUNERATION FOR SERVICES**  
**&**  
**SCHEDULE OF PAYMENT**

(With reference to Article 5)

- C-1 Total Remuneration (lumpsum / Cost plus fee)
  
- C-2 Advance Payment (Generally 10% of the total remuneration against irrevocable bank guarantee)
  
- C-3 Schedule of Payments (Either in terms of time with respect to Date of Commencement or on submission of deliverables)
  
- C-4 Delayed Payment (In case of delay in payment beyond the stipulated period, the Client shall pay to the Consultant, compensation at the rate of N/A percent (0%) for the delayed amount)

**Engr. Muhammad Hassan**  
**Manager (Work & Services)**



**APPENDIX D  
SPECIAL CONDITIONS**

D-1 PROJECT MANAGER (Refer Article 4.1)

MUHAMMAD HASSAN MANAGER M&P

D-2 REPRESENTATIVE OF THE CLIENT (Refer Article 4.2)

MUHAMMAD HASSAN MANAGER M&P

D-3 VENUE OF ARBITRATION (Refer Article 9)

KARACHI

D-4 LOCATION OF THE COURTS (Refer Article 10)

HAVING JURISDICTION

KARACHI

**Engr. Muhammad Hassan**  
**Manager (Work & Services)**

