

FINAL EVALUATION REPORT

(As Per Rule 35 of PP Rules, 2004)

1. NAME OF PROCURING AGENCY : PAKISTAN NATIONAL SHIPPING CORPORATION (PNSC),
2. METHOD OF PROCUREMENT : SINGLE STAGE ONE ENVELOP PROCEDURE, AS PER PPR RULE 36(a) OF PPR 2004,
3. TITLE OF PROCUREMENT : REQUEST FOR PROPOSAL (RFP)-TO ACT AS ARRANGER/SYNDICATE FOR FINANCING OF
FOUR SECOND HAND VESSELS.
4. TENDER INQUIRY NO. : PRCD/FIN-AR-SYN/2025/436
5. PPRA REF. NO. (TSE) : 639466
6. DATE & TIME OF BID CLOSING : 24-10-2025-(11:00 AM)
7. DATE & TIME OF BID OPENING : 24-10-2025-(11:30 AM)
8. NO OF BIDS RECEIVED : TWO
9. CRITERIA FOR BID EVALUATION : MOST ADVANTAGEOUS BID,
10. DETAILS OF BID(S) EVALUATION : DETAIL ENCLOSED;

NAME OF BIDDER	MARKS		EVALUATED COST OF PKR:	RULES/REGULATION/SBD*/POLICY/BASIS OF REJECTION/ACCEPTANCE AS PER RULE 35 OF PP RULES, 2004
	Technical	Financial		
Joint Term Sheet 1 Participating Banks (Habib Bank, MCB Bank, Allied Bank, Askari Bank and Faysal Bank)	8.75	PKR Based 11.53%	Enclosed	ACCEPTED AS PER PPRA RULE NO. 38, BEING MOST ADVANTAGEOUS BIDDER
		USD Based 12.83%		
Joint Term Sheet 2 Participating Banks (United Bank, Meezan Bank and National Bank)	8.75	PKR Based 11.63%	Enclosed	Second Lowest
		USD Based 12.94%		

MOST ADVANTAGEOUS BIDDER : **JOINT TERM SHEET 1 PARTICIPATING BANKS (HABIB BANK, MCB BANK, ALLIED BANK, ASKARI BANK AND FAYSAL BANK)**

11. Any other additional/supporting information, **SIGNED SCANNED BIDDERS EVALUATION REPORT IS ENCLOSED**

SIGNATURE:



OFFICIAL STAMP:

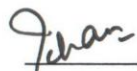
STANDARD BIDDING DOCUMENTS (SBD).

PAKISTAN NATIONAL SHIPPING CORPORATION
EVALUATION OF THE TENDER AMOUNTING TO USD 195 MILLION

TERM SHEET	INTEREST RATE QUOTED	ARRANGEMENT FEES QUOTED	TOTAL ESTIMATED COST FOR 10 YEARS (PKR Million)	QUANTITATIVE FACTOR 80% OF IRR	QUALITATIVE FACTOR 20% OF MARKS OBTAINED	QUANTITATIVE PLUS QUALITATIVE		QCS METHOD			
						TOTAL (QUALITATIVE PLUS QUANTITATIVE)	*RANKING (TOTAL BASIS)	QUANTITATIVE FACTOR QCS (LOWEST RATE/QUOTED RATE)	QUALITATIVE FACTOR QCS (LOWEST MARKS/QUOTED MARKS)	TOTAL MARKS OBTAINED	**RANKING (AS PER QCS METHOD)
Joint Term Sheet 1 – Combined USD+PKR	SOFR+4.15%	0.65% On drawdown amount	42,857	10.27	1.75	12.02	1 (Combined USD+PKR)	0.9	1	1.9	1 (Combined USD+PKR)
Joint Term Sheet 1– PKR based Model	3MK+0.30%	0.35% Linked to drawdown amount	33,359	9.22	1.75	10.97	1 (PKR Based)	1	1	2	1 (PKR Based)
Joint Term Sheet 2 – Combined USD+PKR	SOFR+4.35%	0.49% on facility amount	43,149	10.35	1.75	12.1	2 (Combined USD+PKR)	0.89	1	1.89	2 (Combined USD+PKR)
Joint Term Sheet 2 – PKR based Model	3MK+0.34%	0.49% on facility amount	33,584	9.3	1.75	11.05	2 (PKR Based)	0.99	1	1.99	2 (PKR Based)

* The least the marking the better the termsheet

** The higher the marking the better the termsheet



Rehan Ahmed

Actg. Manager (Finance)
Member Tender Committee



Shoaib Pervaiz

Actg. General Manager (Finance)
Chairman Tender Committee



Abid Ur Rehman

Actg. Manager (Finance)
Member Tender Committee



Kashif Kamran Khan

Deputy Manager (Finance)
Member Tender Committee

HBL Pay Business Banking

Danaos Enterprise

https://teb.hblpayments.com/#/app/frmFileStatusDetail?sid=a5633a3c-1378-48ee-98f3-16e2c42c7bec&tf=7013

HBL Pay

User Name: Imran Ashraf Abbasi
Last Login: 10/31/2025 5:26:27 PM

Home

Account Statement

Transaction Status

Transaction Status

Payment Transaction

MIS Reports

Generate PIN

My Profile

Help

Logout

File Summary

Debit Account Number
08510000302103

Created Date
31-Oct-2025

File Name
PUBLIC PROCUREMENT REGULATORY 00-PV-26-3331.xlsx

Total Transactions
1

Back

Search...

Search

Export to Excel

Customer Reference #	Instrument#	Beneficiary Name	Beneficiary Account#	Bank Code	Bank Name	Amount	Status	User ID
00-PV-26-3331		PUBLIC PROCUREMENT REGULATORY AUTHORITY	04540013100701			15,000.00	Paid/Transferred	imran.pnsc

1-1 of 1

Rows per page: 100 1

Windows Taskbar

System Tray