

**PRE-QUALIFICATION OF BUNKER SUPPLIERS FOR THE SUPPLY OF
MARINE FUEL OILS AS PER IMO REGULATIONS AT PAKISTANI PORTS**



PAKISTAN NATIONAL SHIPPING CORPORATION



JULY, 2023



PAKISTAN NATIONAL SHIPPING CORPORATION, KARACHI

(Statutory Corporation, Established under the ordinance, XX of 1979)

PRE-QUALIFICATION NOTICE

PRE-QUALIFICATION OF BUNKER SUPPLIERS FOR THE SUPPLY OF MARINE FUEL OILS AS PER IMO REGULATIONS AT PAKISTANI PORTS

Tender Number: PRCD/PQ/BNKR/2023/223

1. Pakistan National Shipping Corporation (PNSC) requires supply of IMO 2020 compliant Marine fuel oils as per ISO 8217 compliance at **Pakistani Ports** for PNSC Managed Vessels from reputable Bunker Suppliers.
2. Therefore, applications are invited for the "**Pre-Qualification of Bunker Suppliers**" as per Rule 15 & 16 of PPRA Rules 2004. This pre-qualification process shall be open for any bunker supplier/applicant who possesses minimum qualification mentioned in the pre-qualification documents.
3. Prequalification Documents can be obtained on the payment of **PKR: 2,000/-** (nonrefundable) in the form of pay order in favor of "**Pakistan National Shipping Corporation**" along with written application on company letterhead from Monday to Friday during office hours 09:00 A.M to 04:00 P.M till **24 July 2023** or can be downloaded from PNSC website www.pnsc.com.pk whereas prequalification document fee shall be submit along with application or attach Pay order on outer envelope at the time of submission. This advertisement is also available on PPRA website www.ppra.org.pk
4. Applications for Prequalification should be clearly marked envelopes and delivered to the address mentioned below latest by 11:00 AM on **25 July 2023**. Prequalification Applications shall be opened on same day at 11:30 AM.
5. Applicants who miss the deadline may send their applications on below address which shall be evaluated on quarterly basis and list of prequalified suppliers shall be updated accordingly. PNSC reserves the right to accept or reject any or all Bids as per PPR, 2004.

ALI IMAM QADRI | General Manager (Procurement)

Procurement Department, First Floor, PNSC Building, M.T Khan Road, Karachi, Pakistan.

P: 92-21-99203980 to 99 (20 Lines) (Ext. 353 & 390), 92-21-99204043

E: ali.qadri@pnsc.com.pk (for query only)

W: www.pnsc.com.pk



INSTRUCTIONS TO APPLICANTS

ITA.1 SUBMISSION OF APPLICATIONS

- 1.1 This pre-qualification process shall be open for any bunker supplier/applicant who possess minimum qualification mentioned in these pre-qualification documents.
- 1.2 Applications for pre-qualification shall be delivered to Procurement Department, First Floor, PNSC Building, M.T Khan Road, Karachi, Pakistan.
- 1.3 The name and mailing address of the Applicant shall be clearly filled in the Profile of Bidder for clarification and further correspondence.
- 1.4 The applications shall be prepared in English language. Information in any other language shall be accompanied by its translation in English.
- 1.5 The Applicants must respond to all questions and provide complete information as advised in this document. Failure to provide essential information may result in dis-qualification of the Applicant.
- 1.6 Pre-qualification documents duly filled-in signed & stamped must be delivered latest by 11:00 A.M on **25 July 2023** shall be opened on the same day at 11:30 A.M. Applications received through any other mode of submission shall not be entertained or accepted.

ITA.2 QUALIFICATION CRITERIA

a. GENERAL EXPERIENCE:

- i. Applicant must have past experience in bunker supply at Pakistani ports.
(Necessary evidence of each to be attached)
- ii. Applicant shall have experience of supplying petroleum products & fuel include ship bunker as per ISO and IMO compliance or share proof of quality analysis report which reflects delivery as per IMO Standards.
- iii. Applicant must be able to commit minimum only 1000 MTS of monthly supply of VLFSO from Pakistan Ports.

b. PROFESSIONAL CAPABILITIES:

Applicant must have own storage tank facility to ensure that PNSC supplies will be available all the time and outsourced or owned transport facilities with complete licensing to complete full supply chain process including operational cycle.

c. OPERATIONAL CAPABILITIES:

Applicant must have sold/supplied minimum 100 MTS VLSFO or minimum 1000 MTS of any fuel volume in last One (01) Year.

d. FINANCIAL POSITION:

Minimum annual turnover of fuel / Petroleum Products Purchase /sales transaction during the last financial year is to be equal or greater than 20 Million (PKR)

e. MISCELLANEOUS:

Affidavit stating that there is no Litigation History where the decision has gone against the Firm, along with confirming that the firm has not being blacklisted by any local or foreign agencies.

Note:

Evidence of Each is to be attached

The detailed Framework Agreement will be signed upon completion of Pre-Qualification before supply of fuels.



ITA.3 EVALUATION CRITERIA

- 4.1 Applicants meeting the minimum requirements mentioned in Para 2 shall be considered for pre-qualification.
- 4.2 Applicants will be informed in writing by E-mail within (30) Thirty days of the date of submission of applications the result of their applications and may be debriefed if solicited through electronic means.
- 4.3 **Framework Agreement** will be signed upon completion of Pre-Qualification before supply of fuels.



PAKISTAN NATIONAL SHIPPING CORPORATION

LIST OF PNSC VESSELS AT PRESENT

SNO.	NAME OF VESSELS
BULK CARRIERS	
1	MV. MALAKAND
2	MV. CHITRAL
3	MV. SIBI
4	MV. MULTAN
5	MV. HYDERABAD
TANKERS	
6	MT. QUETTA
7	MT. LAHORE
8	M.T. SHALAMAR
9	M.T. BOLAN
10	M.T. KHAIRPUR
11	M.T. MARDAN
12	M.T. SARGODHA
13	M.T. XXXX
14	M.T. XXXX



NOTE: Successful tenderers will be required to supply all types of marine fuel oils including 2020 compliant Marine fuel VLSFO 0.50 % M/M to the aforesaid PNSC managed vessels or any other vessel procured/chartered by PNSC. The PNSC reserves the right to add or subtract its fleet at any time without prior notice.

**PAKISTAN NATIONAL SHIPPING CORPORATION
KARACHI (PAKISTAN)**

Dated:-_____

PROFILE OF BIDDERS

1. **Name of the Bidder Company** _____
2. **Please mention nature and type of organization as given below.**
 - a) Joint stock Company.
 - b) Statutory organization.
3. **Address of the Company** _____
4. **Year of Establishment of the Company**
(Please also attach Registration/Incorporation Certificate)
5. **Brief History of the Company and details of Safety & Operations.**
(Please attach details on letterhead of Company).
6. **List of subsidiary/affiliated companies with brief particulars and nature of relationship with the bidder company.**
7. **Annual Report including Audited Financial Statement for last three completed years.**
8. **Name and addresses of main Bankers of bidders. (Please attach formal consent of company on letter head about no objection, if PNSC obtains information from the Bankers).**
9. **List of any major litigation/claimed filed against the bidder.**
10. **Any close relations or proprietors/partners/directors employed by PNSC (please give name and designations).**
11. **Bidder must provide each port working license issued by relevant authority (If Applicable).**

NOTE:

In case the above information is found to be incorrect, subsequently the tender / contract is liable to be cancelled / rejected.

NAME AND DESIGNATION OF AUTHORIZED PERSON _____
OFFICIAL STAMP _____

