TECHNICAL EVALUATION REPORT

(AS PER CLAUSE 4.11 OF PNSC PROCUREMENT POLICY)

1. NAME OF PROCURING AGENCY : PAKISTAN NATIONAL SHIPPING CORPORATION (PNSC),
2. METHOD OF PROCUREMENT : SINGLE STAGE TWO ENVELOP PROCEDURE, AS PER CLAUSE 4.5 OF PNSC PROCUREMENT POLICY AND 3 B QUALITY AND COST BASED SELECTION (QCBS) METHOD OF CONSULTANCY SERVICES REGULATION 2010,
3. TITLE OF PROCUREMENT : ENGAGEMENT OF BUSINESS CONSULTANT FOR DEVELOPMENT OF A BUSINESS PLAN AND FLEET FINANCING PLAN FOR PAKISTAN NATIONAL SHIPPING CORPORATION (PNSC).
4. TENDER INQUIRY NO. : PRCD/BSNS-CSLT/2026/008
5. PPRA REF. NO. (TSE) : TS0000015280E
6. DATE & TIME OF BID CLOSING : 04-11-2026 - (11:00 A.M)
7. DATE & TIME OF BID OPENING : 04-11-2026 - (11:30 A.M)
8. NO OF BIDS RECEIVED : SEVEN (07),
9. CRITERIA FOR BID EVALUATION : QCBS,
10. DETAILS OF BID(S) EVALUATION : Details are as tabulated hereunder.

NAME OF BIDDER	TECHNICAL MARKS (PASSING MARK 70)	SBD*/POLICY/BASIS OF REJECTION /ACCEPTANCE AS PER CLAUSE 6.11 TECHNICAL PROPOSAL EVALUATION
M/S. EY Ford Rhodes	89.50/100	*TECHNICALLY QUALIFIED*
M/S. MTBS	84.75/100	*TECHNICALLY QUALIFIED*
M/S. The Value Core JV	78.25/100	*TECHNICALLY QUALIFIED*
M/s. Bridge Factor	72.95/100	*TECHNICALLY QUALIFIED*
M/s. Roland Berger	60.25/100	*DISQUALIFIED / NON RESPONSIVE*
M/S. Alvarez & Marsal	38.25/100	*DISQUALIFIED / NON RESPONSIVE*
M/S. Indus Consortium	46/100	*DISQUALIFIED / NON RESPONSIVE*

11. Any other additional / supporting information, ***SCAN TECHNICAL EVALUATION SUMMARY REPORT IS ATTACHED***;

SIGNATURE: .....

PAKISTAN NATIONAL SHIPPING CORPORATION * Planning Department

OFFICIAL STAMP: .....

STANDARD BIDDING DOCUMENTS (SBD).

PNSC - Business Plan & Fleet Financing Plan Consultancy: Technical Evaluation Summary

RFP No. PRCD/BSNS-CSLT/2026/008

19-Nov-26

Rank	Bidder	General Experience (10)	Specific Experience (10)	Methodology (50)	Key Experts (30)	Total (100)	Passing (>=70)	Overall result
Responsive / Qualified								
1	**EY Ford Rhodes**	10.00	7.50	47.50	24.50	**89.50**	**Yes**	**Qualified**
2	**MTBS**	10.00	10.00	37.75	27.00	**84.75**	**Yes**	**Qualified**
3	**The Value Core JV**	6.00	1.50	47.75	23.00	**78.25**	**Yes**	**Qualified**
4	**Bridge Factor**	10.00	7.50	29.50	25.95	**72.95**	**Yes**	**Qualified**
Non Responsive / Disqualified								
1	**Roland Berger**	9.50	9.00	41.75	0.00	**60.25**	**No**	**Non-responsive wrt Clause 12.2 of Section II "Instruction to Consultant" of the original bidding document.**
2	**Alvarez & Marsal**	9.00	9.00	20.25	0.00	**38.25**	**No**	**Disqualified** **Non-responsive wrt Clause 12.2 of Section II "Instruction to Consultant" of the original bidding document.**
3	**Indus Consortium**	7.00	5.50	14.50	19.00	**46.00**	**No**	**Disqualified**

Muhammad Usman Iqbal
Assistant Manager (Research)
Member Tender Committee

Rehan Ahmed
Actg. Manager (Finance)
Member Tender Committee

19/11/26

M Zohaib Zafar
Actg. General Manager (Planning)
Member Tender Committee

19.11.2026

Rizwan Aziz
General Manager (Operations)
Chairman Tender Committee