Pakistan National Shipping Corporation



First Quarterly Report September 30, 2012

CORPORATE INFORMATION

Board of Directors Vice Admiral (Retd) Saleem Ahmed Meenai HI (M) (Chairman) Capt. S. Akhlaq Hussain Abidi (Member) Vice Admiral (R) Muhammad Asad Qureshi,HI (M) (Member) Capt. S. Kamal A. Mahmoodi (Member) Mr. Mahmood Akhtar (Member) Capt. Anwar Shah (Member) Mr. Khowaja Obaid Imran Ilyas (Member)

Audit Committee of the Board Mr. Khowaja Obaid Imran Ilyas (Chairman) Capt. S. Akhlaq Hussain Abidi (Member) Vice Admiral (R) Muhammad Asad Qureshi,HI (M) (Member)

Chief Financial Officer Mr. Imtiaz C. Agboatwala

Secretary Ms. Zainab Suleman

Chief Internal Auditor Mr. Muhammad Reyaz

Head Office PNSC Building, Moulvi Tamizuddin Khan Road, Karachi - 74000 **Regional office**

Gulberg Heights, Lower ground floor , Near Sherpao Bridge Gulberg, Lahore, Pakistan.

Auditors

A. F. Ferguson & Co., Chartered Accountants Ernst & Young Ford Rhodes Sidat Hyder & Co., Chartered Accountants

Shares Registerar M/s Technology Trade (Pvt.) Ltd. Dagia House 241-C, Block 2, P.E.C.H.S Off Sharah-e-Quaideen, Karachi.

Bankers Barclays Bank Pakistan PLC Faysal Bank Limited JS Bank Limited Habib Bank Limited National Bank of Pakistan Samba Bank Limited Silk Bank Limited Soneri Bank Limited Standard Chartered Bank Bank Alfalah, Bahrain National Bank of Pakistan, Hong Kong National Bank of Pakistan, Tokyo UniCredit Bank, Italy





PAKISTAN NATIONAL SHIPPING CORPORATION DIRECTORS' REPORT FOR THE FIRST QUARTER ENDED SEPTEMBER 30, 2012

The Directors of Pakistan National Shipping Corporation (PNSC) are pleased to present the unaudited financial statements for the first quarter ended September 30, 2012.

OVERVIEW

The PNSC Group achieved a turnover of Rs 2,546 million (including Rs 828 million from PNSC) as compared to Rs 2,332 million (including Rs 478 million from PNSC) for the similar period last year showing an increase of 9 %. The Gross Profit for the period ended September 30, 2012 was Rs 884 million as against Rs 499 million (Re-stated) for the same period last year. Despite softening of freight market and global economic slowdown, PNSC was able to achieve a Net After Tax Profit of Rs 456 million, during this period.

FUTURE PROSPECTS

A sustained oversupply of vessels combined with high bunker oil prices will pressure margins in most shipping segments in Quarter ended Dec 2012. The aggregate Earnings Before Interest, Tax, Depreciation and Amortization (EBITDA) of the global shipping industry is likely to decline further in 2012. Resurfacing geopolitical tensions in the Persian Gulf pose further downside risks to the industry coupled with uncertainty about the depth and duration of the recession in the Europe.

The dry-bulk and crude oil tanker segments are likely to have the largest supply -demand gap in 2012, complicating these sectors' ability to meaningfully improve their earnings. The outlook for the product tanker segment is more favourable since demand growth is likely to outpace supply during 2012, leading freight rates to rise by the end of this year. Giant shipping conglomerates are likely to be affected to a lesser extent by negative market trends affecting other global shipping companies owing to their scale, diversification and strong relationships with customers.

One could hope for appositive change in the outlook for the global shipping industry to stable if it were to see signs that the supply-demand gap is likely to narrow over the coming 10-20 months. However, this is unlikely at present, given the sustained oversupply of vessels until mid 2014.

VICE ADMIRAL (R) SALEEM AHMED MEENAI HI(M) CHAIRMAN

Karachi: October 31, 2012



PAKISTAN NATIONAL SHIPPING CORPORATION AND ITS SUBSIDIARY COMPANIES CONDENSED INTERIM CONSOLIDATED BALANCE SHEET AS AT SEPTEMBER 30, 2012

AS AT SEPTEMBER 30, 2012	Note	(Unaudited) Audited September 30, June 30, 2012 2012 (Rupees in '000)
ASSETS NON-CURRENT ASSETS		(Rapees III 666)
Property, plant and equipment Investment properties Long-term investments in listed companies and an other entity Long-term loans Long-term deposits Deferred tax	3	23,763,479 22,614,231 1,080,596 1,080,596 21,462 22,453 26 72 90 90 134,127 134,127 24,999,780 23,851,569
CURRENT ASSETS		
Stores and spares Trade debts Agents' and owners' balances Loans and advances Deposits and short-term prepayments Interest / mark-up accrued Other receivables Incomplete voyages Insurance claims Taxation - net Short-term investments Cash and bank balances	4	465,605 471,684 786,468 432,070 3,693 529 59,694 32,713 27,167 27,498 10,189 9,453 128,882 89,089 16,318 119,724 8,552 21,485 298,541 268,774 1,295,580 1,531,475 1,967,541 1,742,306 5,068,230 4,746,800
TOTAL ASSETS		30,068,010 28,598,369
EQUITY AND LIABILITIES Share Capital: Authorised (200,000,000 Ordinary shares of 10 each)		2,000,000 2,000,000
Share capital Reserves		1,320,634 1,320,634 17,728,213 17,270,493 19,048,847 18,591,127
NON-CONTROLLING INTEREST Equity Attributable to Equity Holders of the group		1,823 1,823 1,823 1,823 19,050,670 1 8,592,950
SURPLUS ON REVALUATION OF FIXED ASSETS - NET OF TAX		[]
Group Non-controlling interest		774,871 779,586 524 524 775,395 780,110
NON-CURRENT LIABILITIES Long term financing Deferred liabilities Advance Rent	5	6,838,615 5,878,870 603,647 583,701 11,349 11,349 7,453,611 6,473,920
CURRENT LIABILITIES AND PROVISIONS Trade and other payables Provision against damage claims Current maturity of long-term financing Accrued mark-up on long-term financing Taxation - net	6 5	1,162,268 1,533,201 19,660 20,111 1,316,883 1,079,763 273,946 105,963 15,577 12,351
TOTAL EQUITY AND LIABILITES		2,788,334 2,751,389 30,068,010 28,598,369
CONTINGENCIES AND COMMITMENTS	7	

The annexed notes 1 to 12 form an integral part of these condensed interim consolidated financial statements

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Chairman & Chief Executive



PAKISTAN NATIONAL SHIPPING CORPORATION AND ITS SUBSIDIARY COMPANIES CONDENSED INTERIM CONSOLIDATED PROFIT AND LOSS ACCOUNT (UNAUDITED) FOR THE QUARTER ENDED SEPTEMBER 30, 2012

	Quarter ended September 30, 2012	Quarter ended September 30, 2011 (Re-stated)
	(Rupees	s in '000)
REVENUES		
Income from shipping business	2,522,046	2,307,434
Rental income	23,991	24,167
	2,546,037	2,331,601
EXPENDITURES		
Fleet expenses - direct	1,641,208	1,807,213
- indirect	6,799	3,688
Real estate expenses	13,793	21,260
	1,661,800	1,832,161
GROSS PROFIT	884,237	499,440
		1.10.544
Administrative and general expenses	155,945	142,566
Other operating expenses	40,479	62,604
Finance costs	277,832 474,256	<u>117,799</u> 322,969
Other operating income	4/4,236	74,904
Other operating income	111,910	74,904
PROFIT BEFORE TAXATION	521,897	251,375
Taxation	65,804	57,701
PROFIT AFTER TAXATION	456,093	193,674
Attributable to:		
Equity holders of the Group	455,830	193,567
Non-controlling interest	263	107
	456,093	193,674
	(Rupees)	
EARNINGS PER SHARE FOR PROFIT ATTRIBUTABLE To Equity Holders of the group Basic & Diluted	3.45	1.47

The annexed notes 1 to 12 form an integral part of these condensed interim consolidated financial statements.

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Chairman & Chief Executive



PAKISTAN NATIONAL SHIPPING CORPORATION AND ITS SUBSIDIARY COMPANIES CONDENSED INTERIM CONSOLIDATED STATEMENT OF CHANGES IN EQUITY (UNAUDITED) FORTHE QUARTER ENDED SEPTEMBER 30, 2012

	Issued, subscribed and paid-up share capital	Capital Reserve	Revenue General Reserve	Actuarial losses	Unappropriated profit	Minority interest	Total
	(Rupees in '000)						
Balance at July 1, 2011 - restated	1,320,634	131,344	129,307	(89,833)	16,573,166	1,560	18,066,178
Total comprehensive income for the first quarter ended September 30, 2011 - restated	-				193,567	107	193,674
Surplus on revaluation of property, plant and equipment realised through incremental depreciation charged on related assets during the period recognised directly in equity - net of tax					25,353	-	25,353
Total income credited to equity					218,920	107	219,027
. ,					,		,
Balance as at September 30, 2011 - restated	1,320,634	131,344	129,307	(89,833)	16,792,086	107	18,285,205
Balance at July 31, 2012	1,320,634	131,344	129,307	(154,431)	17,164,273	1,823	18,592,950
Total comprehensive income for the first quarter ended September 30, 2012 - restated					455,830	263	456,093
Surplus on revaluation of property, plant and equipment realised through incremental depreciation charged on related assets during the period recognised directly in equity - net of tax					1,890	-	1,890
Total income credited to equity					457,720	263	726,193
Balance as at September 30, 2012	1,320,634	131,344	129,307	(154,431)	17,621,993	2,086	19,050,933

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The annexed notes 1 to 12 form an integral part of these condensed interim consolidated financial statements.

Chairman & Chief Executive



PAKISTAN NATIONAL SHIPPING CORPORATION AND ITS SUBSIDIARY COMPANIES CONDENSED INTERIM CONSOLIDATED CASH FLOW STATEMENT (UNAUDITED) FOR THE QUARTER ENDED SEPTEMBER 30, 2012

Nc	ŝ	uarter ended eptember 30, 2012	Quarter ended September 30, 2011 (Re-stated)
		(Rupees	in '000)
Cash flows from operating activities			
Cash generated from operations Employees' gratuity paid Employees' compensated absences paid Post retirement medical benefits paid Long-term loans and advances Finance costs paid (Payments) / Receipts under cross currency interest rate swap Taxes paid	8	379,866 (404) (15,213) (2,400) 46 (83,442) (51,956) (92,345)	46,765 (68) (13,895) (1,879) 47 (318,223) 122,144 (93,706)
Net cash generated from / (used in) operating activities		134,152	(258,815)
Cash flows from investing activities			
Fixed capital expenditure Proceeds from disposal of property, plant and equipment Interest / mark-up received		(1,403,404) - 67,735	(35,012) 7,529 46,404
Net cash (used in) / generated from investing activities		(1,335,669)	18,921
Cash flows from financing activities			
Long-term financing - net Dividends paid Net cash generated from / (used in) financing activities		1,196,865 (8) 1,196,857	(269,940) (65) (270,005)
Net decrease in cash and cash equivalents Cash and cash equivalents at the beginning of period	_	(4,660) 3,267,781	(509,899) 2,578,097
Cash and cash equivalents at the end of the period	9 =	3,263,121	2,068,198

The annexed notes 1 to 12 form an integral part of these condensed interim consolidated financial statements.

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Chairman & Chief Executive

PAKISTAN NATIONAL SHIPPING CORPORATION AND ITS SUBSIDIARY COMPANIES NOTES TO AND FORMING PART OF THE CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS FOR THE QUARTER ENDED SEPTEMBER 30, 2012 (UNAUDITED)

1. THE GROUP AND ITS OPERATIONS

Pakistan National Shipping Corporation (the holding company), its subsidiary companies and an associate (together 'the Group') were incorporated under the provisions of the Pakistan National Shipping Ordinance, 1979 and the Companies Ordinance, 1984, respectively. The Group is principally engaged in the business of shipping, including charter of vessels, transportation of cargo and other related services. The Group is also engaged in renting out its properties to tenants under lease agreements. The Group's registered office is situated at PNSC Building, Moulvi Tamizuddin Khan Road, Karachi except for Pakistan Co-operative Ship Stores (Private) Limited which is situated at 70/4, Timber Pond, N.M Reclamation Kemari, Karachi.

The Group consists of: Holding company Pakistan National Shipping Corporation

Subsidiary companies

- Bolan Shipping (Private) Limited
- Chitral Shipping (Private) Limited
- Hyderabad Shipping (Private) Limited
- Islamabad Shipping (Private) Limited
- Johar Shipping (Private) Limited
- Kaghan Shipping (Private) Limited
- Karachi Shipping (Private) Limited
- Khairpur Shipping (Private) Limited
- Lahore Shipping (Private) Limited
- Lalazar Shipping (Private) Limited
- Makran Shipping (Private) Limited
- Malakand Shipping (Private) Limited
- Multan Shipping (Private) Limited
- Pakistan Co-operative Ship Stores (Private) Limited
- Quetta Shipping (Private) Limited
- Sargodha Shipping (Private) Limited
- Shalamar Shipping (Private) Limited
- Sibi Shipping (Private) Limited
- Swat Shipping (Private) Limited

Associate company

- Muhammadi Engineering Works (Private) Limited

The holding company owns 73% (2011: 73%) of the share capital of Pakistan Co-operative Ship Stores (Private) Limited and 100% (2011: 100%) of the share capital of the remaining eighteen subsidiary companies. All the fully owned subsidiaries of the Group operate one vessel / tanker each with the exception of Bolan Shipping (Private) Limited, Swat Shipping (Private) Limited, Lalazar Shipping (Private) Limited, Johar Shipping (Private) Limited, Shalamar Shipping (Private) Limited, Khairpur Shipping (Private) Limited, Sargodha Shipping (Private) Limited and Makran Shipping (Private) Limited which currently do not own any vessel / tanker.

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

2.1 Statement of compliance

These condensed interim Consolidated financial statements of the Group for the first quarter ended September 30, 2012 have been prepared in accordance with the requirements of the International Accounting Standard No. 34 'Interim Financial Reporting' and provisions of and directives issued under the Companies Ordinance, 1984 (the Ordinance). In case where requirements differ, the provisions of or directives issued under the Ordinance have been followed.



Pakistan National Shipping Corporation

These condensed interim consolidated financial statements comprise of the condensed interim consolidated balance sheet as at September 30, 2012 and the condensed interim consolidated profit and loss account, condensed interim consolidated statement of changes in equity and the condensed interim consolidated cash flow statement for the first quarter ended September 30, 2012.

The comparative balance sheet, presented in these condensed interim consolidated financial statements, as at June 30, 2012 has been extracted from the audited consolidated financial statements of the Group for the year ended June 30, 2012 whereas the comparative condensed interim consolidated profit and loss account, condensed interim statement of changes in equity and condensed interim consolidated cash flow statement are for the first quarter ended September 30, 2011.

2.2 Accounting policies

The accounting policies and the methods of computation adopted in the preparation of these condensed interim consolidated financial statements are the same as those applied in the preparation of the financial statements for the year ended June 30, 2012.

		Note	(Unaudited) September 30, 2012 (Rupees	(Audited) June 30, 2012 in '000)
3.	PROPERTY, PLANT AND EQUIPMENT			
	Operating fixed assets Capital work-in-progress	3.1	23,417,609 345,870 23,763,479	22,326,579
3.1	Additions to fixed assets (including transfers from CWIP) during the period mainly include:	Note	(Unaud Quarter ended September 30, 2012 (Rupees i	Quarter ended September 30, 2011
	Vessels Buildings on lease hold land Furniture and fixtures Workshop machinery and equipment Vehicles Computer equipment Spares capitalised Total		1,344,269 52 50 50 <u>397</u> 1,344,896	207 182 7 207 603
4.	TRADE DEBTS			
4.1	 considered good considered doubtful Less: provision for impairment The ageing analysis of unimpaired trade debts is as follows: 	4.1	786,468 183,448 969,916 183,448 786,468	432,070 183,448 615,518 183,448 432,070
	Upto 1 month 1 month to 6 months More than 6 months		413,816 307,938 59,522 786,468	118,955 241,635 71,480 432,070
5.	LONG TERM FINANCING			
	Financing under syndicate term finance agreement Current maturity shown under current liabilities	5.1	7,126,163 <u>1,150,675</u> 5,975,488	6,080,359 <u>943,482</u> 5,136,877
	Term Finance Certificates Current maturity shown under current liabilities	5.1	1,029,335 166,208 863,127 6,838,615	878,274 136,281 741,993 5,878,870



5.1 During the year ended June 30, 2011, the Group obtained a financing facility of Rs 10,300 million. The financing was obtained in the form of a syndicated term finance loan of Rs 9,000 million and the remaining amount of Rs 1,300 million in the form of Term Finance Certificates (TFCs) with a face value of Rs 5,000 each by way of private placement.

The financing carries mark-up of KIBOR+2.20%. The loan along with the mark-up is repayable on a quaterly basis and the last repayment date is November 23, 2018. The facility is secured by a first mortgage charge over certain vessels owned by its subsidiary companies, all present and future receivables of the Corporation from three major customers and its investment properties.

As at September 30, 2012, the Group has drawn Rs 8,733.757 million (June 30, 2011: Rs 7,438.806) and Rs 1,261.543 million (June 30, 2011: Rs 1,074.494 million) from syndicated term finance and TFCs' respectively.

6. TRADE AND OTHER PAYABLES

	Note	(Unaudited) September 30, 2012 (Rupees in	(Audited) June 30, 2 0 1 2 '000)
Creditors Agents' and owners' balances Accrued liabilities Deposits Derivative instruments Sales tax payable Bills payable Unclaimed dividends Advance from customers Other liabilities	6.1	141,395 104,790 350,570 41,184 226,900 - - 26,715 133,807	133,284 68,338 420,532 36,248 424,801 1,932 138,154 26,723 133,743
- amounts retained from contractors - others		22,736 114,171 136,907 1,162,268	27,145 122,301 149,446 1,533,201

6.1 These deposits are interest free and are repayable on demand or on completion of specific contracts.

6.2 The Group has entered into a cross currency interest rate swap of Rs 9,995.3 million in respect of its borrowing (note 5). Under the terms of the cross currency swap arrangement, the Group is required to pay LIBOR plus 3.75% to 3.93% to the arranging bank on the borrowing denominated in USD (USD notional) for the purpose of cross currency swap, and receive KIBOR plus 2.20% from the arranging bank. Further, the Group shall pay / receive any exchange loss / gain on the USD notional outstanding at each quarter end. The Group has also entered into an interest rate swap. Under the terms of the interest rate swap the Group receives a fixed interest of 13% per annum, whereas the Group has to pay 3 months KIBOR for each quarter. The net fair value of cross currency interest rate swap and interest rate swap as determined by the bank were Rs 282.434 million (unfavourable) and Rs 5.679 million (favourable) to the Group as of the balance sheet date which has been decreased by the net interest receivable and exchange loss aggregating Rs 49.855 million as at September 30, 2012.

7. CONTINGENCIES AND COMMITMENTS

7.1 There has been no material change in the status of contingencies reported in the financial statements of the Group for the year ended June 30, 2012.

	Note	(Unaudited) September 30, 2012 (Rupees in	(Audited) June 30, 2 0 1 2 '000)
7.3 Commitments for capital expenditure		96,000	96,000
7.4 Outstanding letters of guarantee		2,126	2,126



Pakistan National Shipping Corporation

			(Unaud Quarter ended September 30, 2012	
8.	CASH GENERATED FROM OPERATIONS	Note	(Rupees	in '000)
	Profit before taxation		521,897	251,375
	Adjustments for non-cash charges and other items: Depreciation Profit on disposal of property, plant and equipment Provision for employees' gratuity Provision for employees' compensated absences Provision for post retirement medical benefits Provision for doubtful balances / receivables Interest / mark-up income Interest / mark-up expense Gain on cross currency interest rate swap - net Gain on revaluation of investments Provision reversed against claims for damages Working capital changes	8.1	257,068 - 13,824 19,142 4,997 - (68,471) 251,425 (145,945) 991 (451) (474,611) 379,866	321,304 (4,185) 28,860 15,159 10,778 (47,050) 315,362 (193,163) 827 (652,502) (652,502) 46,765
8.1	WORKING CAPITAL CHANGES		/	:,́
	(Increase) / decrease in current assets: Stores and spares Trade debts Agents' and owners' balances Loans and advances Deposits and prepayments Other receivables Incomplete voyages Insurance claims		6,079 (354,398) (3,164) (26,981) 331 (39,793) 103,406 12,933	(78,232) (427,845) 2,073 8,143 (7,579) 3,048 124,570 (3,705)
	Decrease in current liabilities: Trade and other payables		(301,587) (173,024) (474,611)	(379,527) (272,975) (652,502)
			(Unau	udited)
			September 30, 2012	September 30 2011
9.	CASH AND CASH EQUIVALENTS	Note	(Rupe	esin'000)
10.	Short-term investments Cash and bank balances • TRANSACTIONS WITH RELATED PARTIES		1,295,580 1,967,541 3,263,121	580,200 1,487,998 2,068,198

The Group has related party relationships with its subsidiaries, associate, employee benefit plans and its directors and executive officers (including their associates). Transactions with related parties essentially entail investments made in subsidiary companies, dividend income received from related investee companies, freight income and chartering revenue recovered, services fee charged on account of rendering of technical, commercial, administrative and financial services, expenses charged to subsidiary companies on actual cost basis etc. Service fee charges on account of rendering of technical, commercial, administrative and financial services is charged to subsidiary companies and related parties on the basis of mutually agreed terms. Further, transactions entered into with the key management personnel as per their terms of employment are also included in related party transactions.

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The significant transactions carried out by the Group with related parties during the period are given below:

Name and particulars			ited) Quarter ended September 30, 2011	
		(Rupee	s in '000)	
Contribution to provident fund Directors' fee Key management personnel compensation	Associate Associate	2,473 180 7,098	2,794 100 6,376	

10.1 In addition, the Group is also engaged in making certain payments / collections on behalf of the subsidiary companies in accordance with the Technical and Commercial Services and Administrative and Financial Services Agreement which are settled through current accounts.

11. CORRESPONDING FIGURES

Corresponding figures have been rearranged and restated for the quarter ended September 30, 2011 in the profit and loss account in line with the change in accounting policy as fully explained in Note 6 to the audited consolidated financial statements for the year ended June 30, 2012.

12. DATE OF AUTHORISATION FOR ISSUE

These condensed interim consolidated financial statements were authorised for issue on October 31, 2012 by the Board of Directors of the Group.

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Chairman & Chief Executive

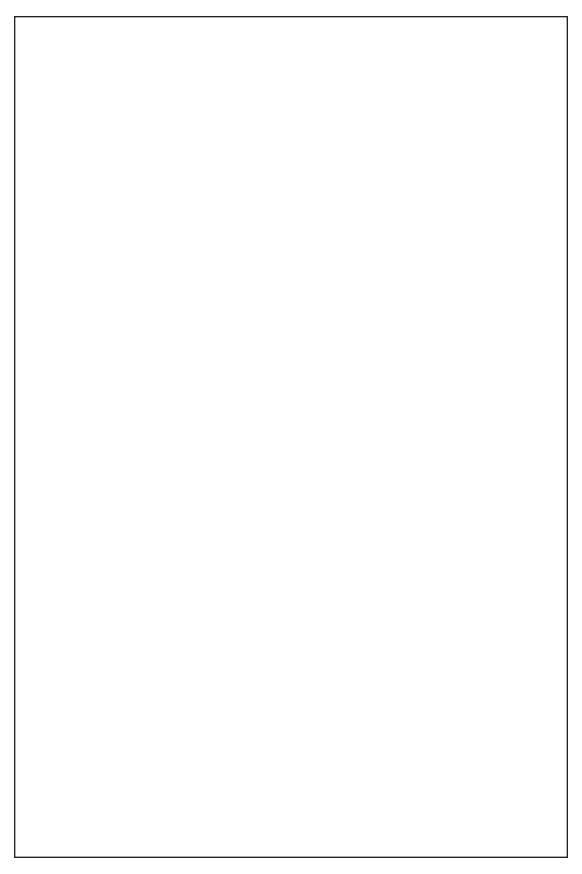
First Quarterly Report September 30, 2012



Pakistan National Shipping Corporation

UNAUDITED INTERIM FINANCIAL STATEMENTS

FOR THE FIRST QUARTER ENDED SEPTEMBER 30, 2012





PAKISTAN NATIONAL SHIPPING CORPORATION CONDENSED INTERIM BALANCE SHEET AS AT SEPTEMBER 30, 2012

AS AT SET TEMBER 30, 2012	Note	(Unaudited) September 30, 2012 Rupees in	(Audited) June 30, 2012
ASSETS NON-CURRENT ASSETS		Rupees III	000)
Property, plant and equipment Investment properties Long-term investments in: Related parties (subsidiaries and an associate) Listed companies and an entity	3	1,521,266 1,080,596 23,852,949 21,462	1,527,195 1,080,596 23,852,949 22,453
Long-term loans		23,874,411 26	23,875,402 72
Deferred tax		<u> </u>	<u>134,127</u> 26,617,392
CURRENT ASSETS			
Stores and spares Trade debts Agents' and owners' balances Loans and advances Deposits and short-term prepayments Interest / mark-up accrued Other receivables Incomplete voyages Insurance claims Taxation - net Short-term investments Cash and bank balances	4	16,444 405,136 3,693 59,628 18,687 10,189 644,295 20,693 - 275,644 1,289,580 1,965,261	$\begin{array}{c} 16,807\\ 189,732\\ 529\\ 32,647\\ 26,648\\ 9,390\\ 12,234\\ 63,536\\ 47\\ 242,769\\ 1,525,475\\ 1,740,027\end{array}$
TOTAL ASSETS		4,709,250 31,319,676	3,859,841 30,477,233
EQUITY AND LIABILITIES Share Capital: Authorised (200,000,000 Ordinary shares of 10 each)		2,000,000	2,000,000
Issued, subscribed and paid-up capital Reserves		1,320,634 5,119,706 6,440,340	1,320,634 5,107,078 6,427,712
SURPLUS ON REVALUATION OF FIXED ASSETS - NET OF TAX		775,395	777,285
NON-CURRENT LIABILITIES Long-term financing Deferred liabilities Advance Rent	5	6,838,615 603,647 11,349	5,878,870 583,701 11,349
CURRENT LIABILITIES Trade and other payables Provision against damage claims Current maturity of long-term financing Accrued mark-up on long-term financing TOTAL EQUITY AND LIABILITES	6 5	7,453,611 15,039,841 19,660 1,316,883 273,946 <u>16,650,330</u> 31,319,676	6,473,920 15,592,479 20,111 1,079,763 105,963 16,798,316 30,477,233
CONTINGENCIES AND COMMITMENTS	7	=	

The annexed notes 1 to 12 form an integral part of these condensed interim financial statements.

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Chairman & Chief Executive



PAKISTAN NATIONAL SHIPPING CORPORATION CONDENSED INTERIM PROFIT AND LOSS ACCOUNT (UNAUDITED) FOR THE QUARTER ENDED SEPTEMPER 30, 2012

	Quarter ended	Quarter ended
	September 30, 2012	September 30, 2011
		in '000)
REVENUE		
Chartering revenue	803,987	453,671
Services fee	68,722	74,152
Rental income	23,941	23,986
	896,650	551,809
EXPENDITURE		
Fleet expenses - direct	424,013	234,498
- indirect	6,731	3,371
Vessel management expenses	111,048	120,447
Real estate expenses	13,793	21,260
	555,585	379,576
GROSS PROFIT	341,065	172,233
Administrative and general expenses	38,310	18,217
Other operating expenses	38,243	59,886
Finance costs	277,358	117,327
	353,911	195,430
Other operating income	80,051	73,637
PROFIT BEFORE TAXATION	67,205	50,440
Taxation	56,467	22,797
PROFIT AFTER TAXATION	10,738	27,643
	(Ru	ipees)
EARNINGS PER SHARE - basic and diluted	0.08	0.21

The annexed notes 1 to 12 form an integral part of these condensed interim financial statements.

Chairman & Chief Executive

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PAKISTAN NATIONAL SHIPPING CORPORATION CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY (UNAUDITED) FOR THE QUARTER ENDED SEPTEMBER 30, 2012

	lssued, subscribed and paid-up	Capital Reserve	Revenue Reserves Actuarial Unappropriated		Total
	share capital		losses	profit	
		((Rupees in '00	00)	
Balance as at July 1, 2011 - as restated	1,320,634	126,843	(89,833)	5,423,716	6,781,360
Total comprehensive income for the first quarter ended September 30, 2011	-	-	-	27,643	27,643
Surplus on revaluation of property, plant and equipment realised through incremental depreciation charged on related assets during					
the period recognised directly in equity - net of tax	-	-	-	2,251	2,251
Total income credited to equity	-	-	-	29,894	29,894
Balance as at September 30, 2011	1,320,634	126,843	(89,833)	5,453,610	6,811,254
Balance as at July 1, 2012	1,320,634	126,843	(154,433)	5,134,668	6,427,712
Total comprehensive income for the first quarter ended September 30, 2012	-	-	-	10,738	10,738
Surplus on revaluation of property, plant and equipment realised through incremental depreciation charged on related assets during					
the period recognised directly in equity - net of tax	-	-	-	1,890	1,890
Total income credited to equity	-	-	-	12,628	12,628
Balance as at September 30, 2012	1,320,634	126,843	(154,433)	5,147,296	6,440,340

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The annexed notes 1 to 12 form an integral part of these condensed interim financial statements.

Chairman & Chief Executive



PAKISTAN NATIONAL SHIPPING CORPORATION CONDENSED INTERIM CASH FLOW STATEMENT (UNAUDITED) FOR THE QUARTER ENDED SEPTEMBER 30, 2012

Cash flows from operating activities	Note	Quarter ended September 30, 2012 (Rupee:	
Cash generated from operations	8	(1,023,505)	(225,989)
Employees' gratuity paid		(422)	(66)
Employees' compensated absences paid		(13,858)	(13,702)
Post retirement medical benefits paid		(2,181)	(1,819)
Long-term loans and advances		46	47
Finance costs paid		(83,442)	(318,223)
(Payments) / receipts under cross currency interest rate swap		(51,956)	122,144
Taxes paid		(89,342)	(82,186)
Net cash used in operating activities		(1,264,660)	(519,794)
Cash flows from investing activities			
Fixed capital expenditure		(10,529)	(3,582)
Proceeds from disposal of property, plant and equipment		-	7,529
Interest / mark-up received		67,672	46,577
Dividends received		-	229,352
Net cash generated from investing activities		57,143	279,876
Cash flows from financing activities			
Long-term financing - net		1,196,864	(269,941)
Dividends paid		(8)	(65)
Net cash generated from / (used in) financing activities		1,196,856	(270,006)
Net decrease in cash and cash equivalents		(10,661)	(509,924)
Cash and cash equivalents at the beginning of period		3,265,502	2,570,876
Cash and cash equivalents at the end of the period	9	3,254,841	2,060,952

The annexed notes 1 to 12 form an integral part of these condensed interim financial statements.

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Chairman & Chief Executive



PAKISTAN NATIONAL SHIPPING CORPORATION NOTES TO AND FORMING PART OF THE CONDENSED INTERIM FINANCIAL STATEMENTS FOR THE QUARTER ENDED SEPTEMBER 30, 2012 (UNAUDITED)

1. THE CORPORATION AND ITS OPERATIONS

1.1 Pakistan National Shipping Corporation (the Corporation) was established under the provisions of the Pakistan National Shipping Corporation Ordinance, 1979 and is principally engaged in the business of shipping, including charter of vessels, transportation of cargo and other related services and providing commercial, technical, administrative, financial and other services to third parties in relation to the business of shipping. The Corporation is also engaged in renting out its properties to tenants under lease arrangements. The Corporation is listed on the Karachi and Lahore Stock Exchanges. The Corporation's registered office is situated at PNSC Building, Moulvi Tamizuddin Khan Road, Karachi.

The Corporation had applied for delisting from the Lahore Stock Exchange (LSE) in the year 2002. However, at present the matter of delisting from LSE is pending subject to a final decision by the Supreme Court.

1.2 These financial statements are separate financial statements of the Corporation in which investments in subsidiaries and associates are accounted for on the basis of direct equity interest and are not consolidated.

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

2.1 Statement of compliance

These condensed interim financial statements of the Corporation for the first quarter ended September 30, 2012 have been prepared in accordance with the requirements of the International Accounting Standard No. 34 'Interim Financial Reporting' and provisions of and directives issued under the Companies Ordinance, 1984 (the Ordinance). In case where requirements differ, the provisions of or directives issued under the Ordinance have been followed.

These condensed interim financial statements comprise of the condensed interim balance sheet as at September 30, 2012 and the condensed interim profit and loss account, condensed interim statement of changes in equity and the condensed interim cash flow statement for the first quarter ended September 30, 2012.

The comparative balance sheet, presented in these condensed interim financial statements, as at June 30, 2012 has been extracted from the audited financial statements of the Corporation for the year ended June 30, 2012 whereas the comparative condensed interim profit and loss account, condensed interim statement of changes in equity and condensed interim cash flow statement are for the first quarter ended September 30, 2011.

2.2 Accounting policies

The accounting policies and the methods of computation adopted in the preparation of these condensed interim financial statements are the same as those applied in the preparation of the financial statements for the year ended June 30, 2012.

3.	PROPERTY, PLANT AND EQUIPMENT	Note	(Unaudited) September 30, 2012 (Rupees ir	(Audited) June 30, 2 0 1 2 1 '000)
	Operating fixed assets Capital work-in-progress	3.1	1,228,274 292,992 1,521,266	1,239,543 287,652 1,527,195

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			(Unaud Quarter ended September 30, 2012	ited) Quarter ended September 30, 2011 in '000)
3.1	Additions to fixed assets (including transfers from CWIP)		(Rupees	111 000)
	during the period mainly include:			
	Buildings on leasehold lánd		52	-
	Vehicles		-	1,519
	Office machines and appliances		-	342
	Workshop machinery and equipment		-	82
	Computer equipment		50	63
			102	2,006
		Note	(Unaudited) September 30, 2012	(Audited) June 30, 2012 in '000)
4.	TRADE DEBTS		(Rupees	111 000)
	Considered good	4.1	ADE 120	190 723
	Considered good	4.1	405,136 17,625	189,732 17,625
			422,761	207,357
	Provision for impairment		(17,625)	(17,625)
			405,136	189,732
4.1	The ageing analysis of unimpaired trade debts is as follows:			
	Upto 1 month		75,631	12,218
	1 month to 6 months		302,195	151,090
	More than 6 months		27,310	26,424
			405,136	189,732
			(Unaudited)	(Audited)
			September 30,	June 30,
		Note	2012	2012
			(Rupees	in '000)
5.	LONG-TERM FINANCING			
	Financing under Syndicate term			
	finance agreement Current maturity shown under	5.1	7,126,163	6,080,359
	current liabilities		1,150,675	943,482
			5,975,488	5,136,877
	Term Finance Certificates	5.1	1,029,335	878,274
	Current maturity shown under		466.000	126.201
	current liabilities		166,208	136,281
			<u>863,127</u> 6,838,615	<u>741,993</u> 5,878,870
			0,030,015	3,0/0,0/0

5.1 During the year ended June 30, 2011, the Corporation obtained a financing facility of Rs 10,300 million. The financing was obtained in the form of a syndicated term finance loan of Rs 9,000 million and the remaining amount of Rs 1,300 million in the form of Term Finance Certificates (TFCs) with a face value of Rs 5,000 each by way of private placement.

The financing carries mark-up of KIBOR+2.20%. The loan along with the mark-up is repayable on a quaterly basis and the last repayment date is November 23, 2018. The facility is secured by a first mortgage charge over certain vessels owned by its subsidiary companies, all present and future receivables of the Corporation from three major customers and its investment properties.

As at September 30, 2012, the Corporation has drawn Rs 8,733.757 million (June 30, 2011: Rs 7,438.806) and Rs 1,261.543 million (June 30, 2011: Rs 1,074.494 million) from syndicated term finance and TFCs' respectively.



6. TRADE AND OTHER PAYABLES

	Note	(Unaudited) September 30, 2012 (Rupees i	(Audited) June 30, 2 0 1 2 n '000)
Creditors Current account balances with subsidiary companies Agents' and owners' balances Accrued liabilities Deposits Derivative instruments Unclaimed dividends Advance from customers Other liabilities amounts retained from contractors others	6.1 6.2	$10,393 \\ 14,217,727 \\ 104,790 \\ 140,746 \\ 41,854 \\ 226,900 \\ 26,715 \\ 133,807 \\ \hline 22,736 \\ 114,173 \\ 136,909 \\ 15,039,841 \\ \hline \end{tabular}$	$71,125 \\ 14,525,523 \\ 68,338 \\ 156,892 \\ 36,248 \\ 424,801 \\ 26,723 \\ 133,743 \\ \hline 27,145 \\ 121,941 \\ 149,086 \\ \hline 15,592,479 \\ \hline \end{tabular}$

- 6.1 These deposits are interest free and are repayable on demand or on completion of specific contracts.
- 6.2 The Corporation has entered into a cross currency interest rate swap of Rs 9,995.3 million in respect of its borrowing (note 5). Under the terms of the cross currency swap arrangement, the Corporation is required to pay LIBOR plus 3.75% to 3.93% to the arranging bank on the borrowing denominated in USD (USD notional) for the purpose of cross currency swap, and receive KIBOR plus 2.20% from the arranging bank. Further, the Corporation shall pay / receive any exchange loss / gain on the USD notional outstanding at each quarter end. The Corporation has also entered into an interest rate swap. Under the terms of the interest rate swap the Corporation receives a fixed interest of 13% per annum, whereas the Corporation has to pay 3 months KIBOR for each quarter. The net fair value of cross currency interest rate swap and interest rate swap as determined by the bank were Rs 282.434 million (unfavourable) and Rs 5.679 million (favourable) to the Corporation as of the balance sheet date which has been decreased by the net interest receivable and exchange loss aggregating Rs 49.855 million as at September 30, 2012.

7. CONTINGENCIES AND COMMITMENTS

Contingencies

7.1 There has been no material change in the status of contingencies reported in the financial statements of the Corporation for the year ended June 30, 2012.

	Commitments	Note	(Unaudited) September 30, 2012 (Rupees	(Audited) June 30, 2 0 1 2 in '000)
7.2 7.3	Outstanding letters of guarantee Commitments for capital expenditure		2,126	2,126
		Note	(Una Quarter ended September 30, 2012	udited)
8.	CASH GENERATED FROM OPERATIONS Profit before taxation Adjustments for non-cash charges and other items:		67,205	50,440
	Depreciation Profit on disposal of property, plant and equipment Provision for employees' gratuity Provision for employees' compensated absences Provision for post retirement medical benefits Interest / mark-up income Interest / mark-up expense Gain on cross currency interest rate swap-net Loss on revaluation of investments Provision reversed against claims for damages Working capital changes	8.1	16,458 12,998 18,632 4,778 (68,471) 251,425 (145,945) 991 (451) (1,181,125) (1,023,505)	21,019 (4,185) 27,435 14,949 10,429 (47,050) 315,362 (193,163) 827 (422,052) (225,989)

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8.1	WORKING CAPITAL CHANGES	(Unau Quarter ended September 30, 2012 (Rupees	dited) Quarter ended September 30, 2011 ; in '000)
	(Increase) / decrease in current assets: Stores and spares Trade debts Agents' and owners' balances Loans and advances Deposits and prepayments Other receivables Incomplete voyages Insurance claims Decrease in current liabilities: Trade and other payables	363 (215,404) (3,164) (26,981) 7,961 (632,061) 42,843 47 (826,396) (354,729) (1,181,125)	1,439 (157,371) 2,241 8,538 (7,653) 1,373 15,716 30 (135,687) (286,365) (422,052)
		(Unau	dited)
		September 30, 2012 (Rupees	September 30, 2011 5 in '000)
9.	CASH AND CASH EQUIVALENTS	(
	Short-term investments Cash and bank balances	1,289,580 1,965,261 3,254,841	574,800 <u>1,486,152</u> 2,060,952

10. TRANSACTIONS WITH RELATED PARTIES

The Corporation has related party relationships with its subsidiaries, associate, employee benefit plans and its directors and executive officers (including their associates). Transactions with related parties essentially entail investments made in subsidiary companies, dividend income received from related investee companies, freight income and chartering revenue recovered, services fee charged on account of rendering of technical, commercial, administrative and financial services, expenses charged to subsidiary companies on actual cost basis etc. Service fee charges on account of rendering of technical, commercial, administrative and financial services and related parties on the basis of mutually agreed terms. Further, transactions entered into with the key management personnel as per their terms of employment are also included in related party transactions.

The significant transactions carried out by the Corporation with related parties during the period are given below:

Name and particulars	Relationship with the Corporation		Quarter ended September 30, 2011
Service fee charged to subsidiary companies Rental expense of Pakistan Co-operative	Subsidiary	68,722	74,152
Ship Stores (Private) Limited Delivery of stores and spares to subsidiary	Subsidiary	134	134
companies	Subsidiary	3,193	4,277
Retirement benefit costs charged to subsidiaries	Subsidiary	1,555	1,985
Contribution to provident fund		2,473	2,444
Directors' fee		180	100
Key management personnel compensation		7,098	6,376

10.1 In addition, the Corporation is also engaged in making certain payments / collections on behalf of the subsidiary companies in accordance with the Technical and Commercial Services and Administrative and Financial Services Agreement which are settled through current accounts.



11. CORRESPONDING FIGURES

Corresponding figures have been rearranged for the quarter ended September 30, 2011 in the profit and loss account for the purpose of better presentation.

12. DATE OF AUTHORISATION FOR ISSUE

These condensed interim financial statements were authorised for issue on October 31, 2012 by the Board of Directors of the Corporation.

Chairman & Chief Executive

Director

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