

## Pakistan National Shipping Corporation

Un-Audited Report
For The Quarter and Nine Months
Period Ended March 31, 2017



#### CORPORATE INFORMATION

	of				

ы	Jai u di Dilectors	
1.	Mr. Arif Elahi	Chairma
2.	Mr. Haque Nawaz	Member
3.	Mr. Sa'ad Fazil Abbasi	Member
4.	Ms. Ava A. Cowasjee	Member
5.	Mr. Akbar Adil	Member
6.	Mr. Khowaja Obaid Imran Ilyas	Member
7.	Capt. Anwar Shah	Member

#### Audit Committee of the Board

~	all committee of the board	
1.	Mr. Khowaja Obaid Imran Ilyas	Chairman
2.	Mr. Akbar Adil	Member
3.	Capt. Anwar Shah	Member
4.	Ms. Zainab Suleman	Secretary

#### **HR Committee**

1.	Capt. Anwar Shah	Chairman
2.	Ms. Ava A. Cowasjee	Member
3.	Mr. Akbar Adil	Member
4.	Ms. Zainab Suleman	Secretary

#### Commercial Committee

1.	Mr. Akbar Adil	Chairman
2.	Ms. Ava A. Cowasjee	Member
3.	Capt. Anwar Shah	Member
4.	Ms. Zainab Suleman	Secretary

#### Chief Financial Officer

Mr. S. Jarar Haider Kazmi

#### **Company Secretary**

Ms. Zainab Suleman

#### **Chief Internal Auditor**

Mr. Babar Jamal Zubairi

#### **Head Office**

PNSC Building, Moulvi Tamizuddin Khan Road, Karachi - 74000.

#### Regional Office

Gulberg Heights, Lower ground floor, Near Sherpao Bridge Gulberg, Lahore, Pakistan.

#### **Auditors**

- 1. A. F. Ferguson & Co., Chartered Accountants
- 2. EY Ford Rhodes & Co., Chartered Accountants

#### **Shares Registrar**

Bank Al Habib Limited

M/s Technology Trade (Pvt.) Ltd.

Dagia House 241-C, Block 2, P.E.C.H.S

Off Sharah-e-Quaideen, Karachi.

#### **Bankers**

Bank Alfalah Limited
Bank Alfalah Limited, Bahrain
Bank Al Habib, Bahrain
Dubai Islamic Bank (Pakistan) Limited
Faysal Bank Limited
Habib Bank Limited
Habib Bank Limited, New York
Meezan Bank Limited
NIB Bank Limited

National Bank of Pakistan, Hong Kong National Bank of Pakistan, Tokyo National Bank of Pakistan Silk Bank Limited Soneri Bank Limited

Standard Chartered Bank (Pakistan) Limited

Summit Bank Limited UniCredit Bank, Italy United Bank Limited

United Bank Limited, London



## PAKISTAN NATIONAL SHIPPING CORPORATION DIRECTORS' REPORT FOR THE QUARTER AND NINE MONTHS PERIOD ENDED MARCH 31, 2017

The Directors of Pakistan National Shipping Corporation (PNSC) are pleased to present the Financial Statements of PNSC Group for the nine months period ended March 31, 2017.

#### **OVERVIEW**

Group after Tax Profit of Rs 1,381 million has been achieved during this period against Rs 1,364 million in the same period last year showing an increase of 1.25%. Earnings per share for the group increased to Rs 10.46 from Rs 10.33 in the corresponding last period. Despite the pressure and major financial crunch faced by the global shipping industry with the fall in AFRA, World scale & Bulk freight rates internationally, PNSC achieved better results by focusing on more profitable ventures besides retaining its repute as one of the major contributors to sea borne trade in Pakistan. PNSC Group achieved a turnover of Rs 9,137 million (including Rs 5,427 million from PNSC) as compared to Rs 9,617 million (including Rs 4,078 million from PNSC) for the corresponding period last year.

PNSC made substantial growth in revenue of 45% and 24% in the area of foreign tanker and slot charter business respectively, thereby offsetting losses incurred on Dry Bulk segment. Direct operating expenses decreased to Rs 6,607 million (including Rs 3,019 million from PNSC) from Rs 6,734 million (including Rs 3,183 million from PNSC). While due to scheduled dry docking of 5 out of 9 owned vessels during the current nine months period, direct fixed operating cost affected the gross profit, thereby resulting in Gross Profit of Rs 2,529 million as against Rs 2,883 million for the same period last year. In addition to this, port congestion created by the rise in shipping traffic and revision in Karachi Port Trust (KPT) tariff, further aggravates the situation for the overall shipping industry in Pakistan while also affecting PNSC's margins.

Finance cost reduced to Rs 255 million from Rs 465 million in the same period last year as PNSC started reaping the benefit of swapping and negotiating the expensive loans acquired in 2010 & 2014 at three months KIBOR plus spread of 2.2% and 1.6% with significantly reduced level of spreads at 0.4% and 0.5% respectively. These reduced level of spreads also enhanced the loan repayment capacity of the Corporation that also positively supports our gearing structure.

Owing to the effective and efficient management of risks, consistent historical performance and optimal capital structure, PACRA has upgraded long-term credit rating of PNSC (Group) from AA- to AA indicating very strong capacity for timely payment of financial commitments.

#### **FUTURE PROSPECTS**

PNSC plans to add more oil tankers in its fleet. The Dry Bulk Market is showing signs of recovery and PNSC strive to keep vessels deployed at best available rates.

As a step forward in ferry service venture, PNSC has been granted a license from Ministry of Ports and Shipping and will soon start its service on clearance from all concerned. PNSC is also exploring new opportunities like oil storage facilities including both shore and floating.

PNSC plans to enter in new ventures with upcoming refineries, furthermore under CPEC many coal fired power plants expected to be operated in coming next two years, so PNSC aiming to venture for the transportation of the coal which is expected to be imported from foreign countries through its own bulk carriers.

ARIF ELAHI P.A.S. CHAIRMAN

Karachi: April 27, 2017



## PAKISTAN NATIONAL SHIPPING CORPORATION AND ITS SUBSIDIARY COMPANIES CONDENSED INTERIM CONSOLIDATED BALANCE SHEET AS AT MARCH 31, 2017

100==0	Note	(Unaudited) March 31, 2017 (Rupees	(Audited) June 30, 2016 in '000)
ASSETS			
NON-CURRENT ASSETS Property, plant and equipment Investment properties Long-term investments in listed companies and another entity Long-term loans and advances Long-term deposits Deferred taxation	5	23,469,724 2,191,683 55,180 - 90 78,933	24,215,418 2,191,683 50,304 58 90 84,651
CURRENT ASSETS		25,795,610	26,542,204
Stores and spares Trade debts - unsecured Agents' and owners' balances - unsecured Loans and advances Trade deposits and short-term prepayments Interest accrued on bank deposits and investments	6	663,542 656,868 5,513 63,888 31,488 73,131	619,960 609,646 11,371 91,004 38,915 35,652
Other receivables	7	1,933,366	1,343,748
Incomplete voyages Insurance claims Taxation - net Short-term investments Cash and bank balances	8	99,633 1,192,632 3,876,695 2,030,494	88,678 38,574 1,196,720 3,921,504 2,000,069
TOTAL ASSETS		10,627,250 36,422,860	9,995,841
EQUITY AND LIABILITIES			
EQUITY ATTRIBUTABLE TO THE OWNERS OF THE HOLDING COMPANY Share capital Reserves NON-CONTROLLING INTEREST		1,320,634 26,219,693 27,540,327 3,711	1,320,634 25,095,821 26,416,455 3,316
EQUITY ATTRIBUTABLE TO EQUITY HOLDERS OF THE GROUP		27,544,038	26,419,771
Surplus on revaluation of property, plant and equipment - net of tax		1,188,926	1,161,826
NON-CURRENT LIABILITIES Long term financing - secured Deferred liabilities	9	3,243,083 606,841 3,849,924	4,141,525 612,767 4,754,292
CURRENT LIABILITIES Trade and other payables Provision against damage claims Current portion of long-term financing Incomplete Voyages	10 9	2,537,219 22,024 1,210,172 34,050	2,922,314 23,078 1,210,172
Accrued mark-up on long-term financing		36,507	46,592
		3,839,972	4,202,156
TOTAL EQUITY AND LIABILITES		36,422,860	36,538,045
CONTINGENCIES AND COMMITMENTS	11		

The annexed notes 1 to 17 form an integral part of these condensed interim consolidated financial statements.

Arif Elahi P.A.S.
Chairman & Chief Executive



## PAKISTAN NATIONAL SHIPPING CORPORATION AND ITS SUBSIDIARY COMPANIES CONDENSED INTERIM CONSOLIDATED PROFIT AND LOSS ACCOUNT FOR THE QUARTER AND NINE MONTHS PERIOD ENDED MARCH 31, 2017 (UNAUDITED)

	March 31, 2017	Quarter Ended March 31, 2016	Nine Months Period Ended March 31, 2017	Nine Months Period Ended March 31, 2016
		(Rupees	in '000)	
REVENUE Income from shipping business Rental income	2,614,753 48.670	2,717,548 44,920	8,993,629 142.974	9,489,534 127,619
	2,663,423	2,762,468	9,136,603	9,617,153
EXPENDITURE	(4.070.//0)	(1 / / 5 / / 0)	(/ 504 5/2)	(/ /04 7/7)
Fleet expenses - direct Fleet expenses - indirect	(1,970,442) (4,236)	(1,645,640) (10,375)	(6,501,542) (16,021)	(6,621,767) (26,748)
Real estate expenses	(28,541)	(25,384)	(89,576)	(85,181)
Trout obtate expenses	(2,003,219)	(1,681,399)	(6,607,139)	(6,733,696)
GROSS PROFIT	660,204	1,081,069	2,529,464	2,883,457
A destrict the effective and a	(222 522)	(/1/ 001)	(200.0/2)	(000 (0/)
Administrative expenses Other expenses	(238,589) (270,782)	(414,821) (241,087)	(708,247) (796,087)	(880,694) (679,126)
Other income	363,515	371,887	1,054,956	763,375
	(145,856)	(284,021)	(449,378)	(796,445)
OPERATING PROFIT	514,348	797,048	2,080,086	2,087,012
Finance costs	(79,474)	[114,634]	(255,333)	(465,230)
PROFIT BEFORE TAXATION	434,874	682,414	1,824,753	1,621,782
Taxation	(84,165)	(128,872)	(443,977)	(257,866)
PROFIT AFTER TAXATION	350,709	553,542	1,380,776	1,363,916
Other comprehensive income	-	-	-	-
TOTAL COMPREHENSIVE INCOME	350,709	553,542	1,380,776	1,363,916
Attributable to:				
Equity holders of the Holding Company	350,553	553,413	1,380,381	1,363,592
Non-controlling interest	156	129	395	324
	350,709	553,542	1,380,776	1,363,916
		(Ru <sub> </sub>	pees)	
EARNINGS PER SHARE FOR PROFIT				
ATTRIBUTABLE TO EQUITY HOLDERS OF THE GROUP - BASIC & DILUTED	2.66	4.19	10.46	10.33
O. THE OROOT - DASIG & DIEGTED	2.00	4.17	10.40	10.55

The annexed notes 1 to 17 form an integral part of these condensed interim consolidated financial statements.

Arif Elahi P.A.S. Chairman & Chief Executive



## PAKISTAN NATIONAL SHIPPING CORPORATION AND ITS SUBSIDIARY COMPANIES CONDENSED INTERIM CONSOLIDATED STATEMENT OF CHANGES IN EQUITY FOR THE NINE MONTHS PERIOD ENDED MARCH 31, 2017 (UNAUDITED)

			Revenue reserves			_		
	Issued, subscribed and paid- up share capital	Capital Reserve	General Reserve	Remeasure- ment of post- retirement benefits obligation - net of tax {Rupees in '00	Unappro- priated profit	Non- controlling interest	Total	
				,	•			
Balance at July 01, 2015	1,320,634	131,344	129,307	(342,905)	23,034,266	2,961	24,275,607	
Final cash dividend for the year ended June 30, 2015 (Rs 1.5 per ordinary share of Rs. 10 each)	-	-	-	-	(198,095)	-	(198,095)	
Total comprehensive income for the nine months ended March 31, 2016	-	-	-	-	1,363,592	324	1,363,916	
Transaction cost incurred for issue of further share capital of subsidiary	-	-	-	-	(27,125)	-	(27,125)	
Surplus on revaluation of property, plant and equipment realised during the period on account of incremental depreciation charged thereon - net of tax	-	-	-	-	13,385	-	13,385	
Balance as at March 31, 2016	1,320,634	131,344	129,307	[342,905]	24,186,023	3,285	25,427,688	
Balance at July 01, 2016	1,320,634	131,344	129,307	(309,809)	25,144,979	3,316	26,419,771	
Final cash dividend for the year ended June 30, 2016 (Rs 2 per ordinary share of Rs. 10 each)	-	-	-	-	[264,127]	-	(264,127)	
Total comprehensive income for the nine months ended March 31, 2017	-	-	-	-	1,380,381	395	1,380,776	
Surplus on revaluation of property, plant and equipment realised during the period on account of incremental depreciation charged thereon - net of tax	-	-	-	-	7,618	-	7,618	
Balance as at March 31, 2017	1,320,634	131,344	129,307	(309,809)	26,268,851	3,711	27,544,038	

The annexed notes 1 to 17 form an integral part of these condensed interim consolidated financial statements.

Arif Elahi P.A.S. Chairman & Chief Executive



## PAKISTAN NATIONAL SHIPPING CORPORATION AND ITS SUBSIDIARY COMPANIES CONDENSED INTERIM CONSOLIDATED CASH FLOW STATEMENT FOR THE NINE MONTHS PERIOD ENDED MARCH 31, 2017 (UNAUDITED)

	Note	Nine Months Period Ended March 31, 2017	Nine Months Period Ended March 31, 2016
		(Rupees	in '000)
Cash flows from operating activities			
Cash generated from operations	12	2,177,614	3,414,428
Employees' gratuity paid		(41,483)	(160,485)
Employees' compensated absences paid		(83,924)	(89,713)
Post retirement medical benefits paid		(19,076)	(26,144)
Finance costs paid		(256,230)	(429,395)
Payments under cross currency and interest rate swap - net		-	(25,559)
Taxes paid		(399,240)	(179,732)
Net cash generated from operating activities		1,377,661	2,503,400
Cash flows from investing activities			
Purchase of property, plant and equipment		(446,599)	[244,452]
Proceeds from disposal of property, plant and equipment		-	8,297
Short-term investments redeemed		501,500	383,225
Interest / mark-up received		221,152	158,874
Dividends received		1,485	531
Net cash generated from investing activities		277,538	306,475
Cash flows from financing activities			
Long-term financing paid		(907,630)	(5,110,481)
Long-term financing obtained		-	3,300,000
Transaction costs paid for issue of further share capital		-	(27,125)
Dividends paid		(260,453)	[195,493]
Net cash used in financing activities		(1,168,083)	(2,033,099)
Net increase in cash and cash equivalents		487,116	776,776
Cash and cash equivalents at the beginning of period		2,143,378	3,312,430
Cash and cash equivalents at the end of the period	13	2,630,494	4,089,206

The annexed notes 1 to 17 form an integral part of these condensed interim consolidated financial statements.

Arif Elahi P.A.S.
Chairman & Chief Executive



## PAKISTAN NATIONAL SHIPPING CORPORATION AND ITS SUBSIDIARY COMPANIES NOTES TO AND FORMING PART OF THE CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS FOR THE NINE MONTHS PERIOD ENDED MARCH 31, 2017 (UNAUDITED)

#### 1. THE GROUP AND ITS OPERATIONS

Pakistan National Shipping Corporation (the Holding Company), its subsidiary companies and an associate (together 'the Group') were incorporated under the provisions of the Pakistan National Shipping Corporation Ordinance, 1979 and the Companies Ordinance, 1984, respectively. The Group is principally engaged in the business of shipping, including charter of vessels, transportation of cargo and other related services. The Group is also engaged in renting out its properties to tenants under lease agreements. The Group's registered office is situated at PNSC Building, Moulvi Tamizuddin Khan Road, Karachi except for Pakistan Co-operative Ship Stores (Private) Limited which is situated at 70/4, Timber Pond, N.M Reclamation Kemari, Karachi.

The Group consists of:

#### Holding company

Pakistan National Shipping Corporation

#### Subsidiary companies

- Bolan Shipping (Private) Limited
- Chitral Shipping (Private) Limited
- Hyderabad Shipping (Private) Limited
- Islamabad Shipping (Private) Limited
- Johar Shipping (Private) Limited
- Kaghan Shipping (Private) Limited
- Karachi Shipping (Private) Limited
- Khairpur Shipping (Private) Limited
- Lahore Shipping (Private) Limited
- Lalazar Shipping (Private) LimitedMakran Shipping (Private) Limited
- Malakand Shipping (Private) Limited
- Multan Shipping (Private) Limited
- Pakistan Co-operative Ship Stores (Private) Limited
- Quetta Shipping (Private) Limited
- Sargodha Shipping (Private) Limited
- Shalamar Shipping (Private) Limited
- Sibi Shipping (Private) Limited
- Swat Shipping (Private) Limited

#### **Associate**

- Muhammadi Engineering Works (Private) Limited

The Holding Company owns 73% (2016: 73%) of the share capital of Pakistan Co-operative Ship Stores (Private) Limited and 100% (2016: 100%) of the share capital of the remaining eighteen subsidiary companies. All the wholly owned subsidiaries operate one vessel / tanker each with the exception of Bolan Shipping (Private) Limited, Swat Shipping (Private) Limited, Lalazar Shipping (Private) Limited, Johar Shipping (Private) Limited, Kaghan Shipping (Private) Limited, Khairpur Shipping (Private) Limited, Islamabad Shipping (Private) Limited, Sargodha Shipping (Private) Limited and Makran Shipping (Private) Limited which currently do not own any vessel / tanker.

#### 2 BASIS OF PREPARATION

2.1 These condensed interim consolidated financial statements of the Group for the nine months period ended March 31, 2017 have been prepared in accordance with the requirements of approved accounting standards as applicable in Pakistan for interim financial reporting which comprise of the International Accounting Standard 34 - 'Interim Financial Reporting' and provisions of and directives issued under the Companies Ordinance, 1984 (the Ordinance). In case where requirements differ, the provisions of or directives issued under the Ordinance have been followed. These condensed interim consolidated financial statements should be read in conjunction with the consolidated financial statements for the year ended June 30, 2016 as they provide an update of previously reported information.



- 2.2 These condensed interim consolidated financial statements comprise of the condensed interim consolidated balance sheet as at March 31, 2017 and the condensed interim consolidated profit and loss account, the condensed interim consolidated statement of changes in equity, the condensed interim consolidated cash flow statement and notes thereto for the nine months period ended March 31, 2017. These condensed interim consolidated financial statements also include the condensed interim consolidated profit and loss account for the quarter ended March 31, 2017.
- 2.3 The comparative balance sheet presented in these condensed interim consolidated financial statements as at June 30, 2016 has been extracted from the annual audited consolidated financial statements of the Group for the year ended June 30, 2016 whereas the comparative condensed interim consolidated profit and loss account, condensed interim consolidated statement of changes in equity and condensed interim consolidated cash flow statement for the nine months period ended March 31, 2016 have been extracted from the condensed interim consolidated financial statements of the Group for the nine months period then ended. The comparative condensed interim consolidated profit and loss account for the quarter ended March 31, 2016 are also included in these condensed interim consolidated financial statements.
- 2.4 These condensed interim consolidated financial statements do not include all the information & disclosures required in the annual financial statements, and should be read in conjunction with the Company's annual financial statements for the year ended June 30, 2016.

#### 3 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The accounting policies and the methods of computation adopted in the preparation of these condensed interim consolidated financial statements are the same as those applied in the preparation of the consolidated financial statements for the year ended June 30, 2016.

3.1 New standards, amendments to approved accounting standards and new interpretations which became effective during the nine months period ended March 31, 2017.

There are certain amendments to approved accounting standards which are mandatory for the Group's annual accounting period which began on or after July 1, 2016. However, these do not have any significant impact on the Group's financial reporting and, therefore, have not been detailed in these condensed interim consolidated financial statements.

3.2 New standards, amendments to approved accounting standards and new interpretations that are not yet effective and have not been early adopted by the Group

There are certain new standards and amendments to the approved accounting standards that will be mandatory for the Group's annual accounting periods beginning on or after July 1, 2017. However, these amendments will not have any significant impact on the financial reporting of the Group and, therefore, have not been disclosed in these condensed interim consolidated financial statements. Further, the new standards are yet to be adopted by the Securities and Exchange Commission of Pakistan.

#### 4. SIGNIFICANT ACCOUNTING ESTIMATES, JUDGEMENTS AND FINANCIAL RISK MANAGEMENT

The preparation of condensed interim consolidated financial statements requires management to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets and liabilities, income and expenses, however, actual results may differ from these estimates. Estimates and judgements are continually evaluated and are based on historical experience and other factors, including expectation of future events that are believed to be reasonable under the circumstances. Revision to accounting estimates are recognised prospectively commencing from the period of revision.

In preparing these condensed interim consolidated financial statements, the significant judgments made by management in applying the Group's accounting policies and the key sources of estimation uncertainty were the same as those that were applied to the consolidated financial statements for the year ended June 30, 2016.

The Group's financial risk management objectives and policies are consistent with those disclosed in the consolidated financial statements as at and for the year ended June 30, 2016.



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		Note	(Unaudited) March 31, 2017	(Audited) June 30, 2016
			(Rupees	in '000)
5.	PROPERTY, PLANT AND EQUIPMENT			
	Operating fixed assets Major spare parts and stand-by equipment Capital work-in-progress	5.1	22,842,763 298,881 328,080 23,469,724	23,474,089 285,282 456,047 24,215,418
			20,407,724	24,210,410
			(Unaud	
			Nine Months Period Ended March 31, 2017	Nine Months Period Ended March 31, 2016
5.1	Additions to operating fixed assets (including transfers		(Rupees	IN UUU)
	from CWIP) during the period mainly include: Buildings on lease hold land Office machines and appliances Furniture and fixtures Vehicles Computer equipment Spares capitalised Class renewal and dry docking Workshop machinery and equipment		138,141 3,306 965 - 988 39,620 380,777 1,891	139,148 503 411 30,204 4,291 50,034 199,717
	Equipment on board Total		7,041 572,729	1,127 425,627
	Total			120,027
5.2	Depreciation charge for the period		1,026,925	859,733
			(Unaudited) March 31, 2017 (Rupees	(Audited) June 30, 2016 in '000)
6.	TRADE DEBTS - unsecured		•	
	- considered good - considered doubtful	6.1	656,868 201,452 858,320	609,646 217,629 827,275
	Less: provision for impairment	6.2	201,452 656,868	217,629 609,646
6.1	The ageing analysis of unimpaired trade debts is as follows:			
	Upto 1 month 1 month to 6 months More than 6 months		331,577 133,380 191,911 656,868	279,404 71,855 258,387 609,646
6.2	As at March 31, 2017, trade debts of Rs 201.45 million (June 3 provided for .	30, 2016: Rs	217.629 million) we	ere impaired and

(Audited)

June 30,

2016

(Unaudited)

March 31,

2017

Note



7.

OTHER RECEIVABLES	(Rupees in '000)
Amount held by lawyer	<b>4,953</b> 4,953
<ul> <li>considered good</li> <li>considered doubtful</li> </ul> Less: Provision for impairment of other receivables	1,928,413 281,637 2,210,050 281,637 1,928,413 1,338,795 231,190 1,338,795
. SHORT-TERM INVESTMENTS	<b>1,933,366</b> 1,343,748

#### 8.

Term deposits with banks, having maturity of:

- more than six months but less than
- twelve months - three to six months
- three months or less

8.1	60,000	57,000
8.2	3,216,695	3,721,195
8.3	600,000	143,309
	3,876,695	3,921,504

- The mark-up on these term deposits denominated in local currency ranges from 6.75% to 7.25% (June 30, 2016: 8.1 6.75% to 8.80%) per annum.
- 8.2 The mark-up on these term deposits denominated in local currency ranges from 6.20% to 6.60% (June 30, 2016: 6.50% to 7.05%) per annum, whereas mark-up on term deposits denominated in foreign currency ranges from 1.9% to 2.35% (June 30, 2016: 2.10% to 2.25%) per annum.
- 8.3 The mark-up on these term deposits denominated in local currency ranges from 6.10% to 6.50% (June 30, 2016: 6.70% to 9.80%) per annum.

#### 9. LONG-TERM FINANCING - secured

	(Unaudited) (Audited)  Note March 31, June 30, 2017 2016(Rupees in '000)	-
Financing under syndicate term finance agreement Less: current portion	9.1 <b>1,460,435</b> 1,648,705 <b>256,781</b> 256,781 1,391,924	
Musharika Agreement Less: current portion	9.1 & 9.2       2,992,820 953,391       3,702,992 953,391         2,039,429       2,749,601	
	<b>3,243,083</b> 4,141,525	=

9.1 During the year ended June 30, 2015, the Holding Company obtained a financing facility of Rs 4,500 million from Nordic Investment Bank (NIB). This financing was obtained in November 2014 in the form of syndicated term finance loan of Rs 3,000 million, with the remaining amount of Rs 1,500 million through a Musharika agreement. The Holding Company had drawn Rs 2,054.250 million and Rs 1,027.125 million from syndicated term finance and Musharika respectively.

The financing carries mark-up of 3 month KIBOR + 1.60% which has been renegotiated during the year ended June 30, 2016 to mark-up of 3 month KIBOR + 0.5%. The loan along with the mark-up is repayable on a guarterly basis with the last repayment date on November 6, 2022. The facility is secured by a first mortgage charge over one of the vessels owned by a subsidiary company of the Holding Company.

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9.2 On November 23, 2015, the Holding Company repaid the outstanding syndicated term finance facility balance of SCB amounting to Rs 3,254 million bearing mark-up of 3 month KIBOR + 2.2%. The repayment was financed with a new Musharika facility obtained from Faysal Bank Limited (FBL) amounting to Rs 3,300 million bearing mark-up of 3 month KIBOR + 0.40%. The loan along with the mark-up is repayable on a quarterly basis with the first installment payable on February 23, 2016 while last repayment date is November 23, 2019. The facility is secured by first mortgage charge over two vessels owned by the subsidiary companies of the Holding Company. The Holding Company has also paid loan arrangement fee amounting to Rs 12.540 million which was included in the amortised cost of the long term financing, whereas an amount of Rs 3.300 million was expensed out at the time of agreement.

<b>D</b> .	TRADE AND OTHER PAYABLES	Note	(Unaudited) March 31, 2017 (Rupees	(Audited) June 30, 2016 in '000)
	Creditors Agents' and owners' balances Accrued liabilities Deposits Bills payable Unclaimed dividends Witholding tax payable Advance from customers Other liabilities	10.1	194,516 281,456 1,729,691 60,769 20 39,190 - 76,771	336,942 358,783 1,787,557 47,630 4,182 35,516 720 233,126
	- amounts retained from contractors - others		24,796 130,010 154,806 2,537,219	25,398 92,460 117,858 2,922,314

10.1 These deposits include interest free deposit on containers, deposits from suppliers and tenants and are repayable on demand or on completion of specific contracts.

#### 11. CONTINGENCIES AND COMMITMENTS

- 11.1 There are no major changes in the status of contingencies as disclosed in the annual unconsolidated financial statements for the year ended June 30, 2016 except for note 28.1 and 28.7 thereto, as fully explained below:
- 11.2 The contingent liability in respect of claims not acknowledged by the Holding Company, which as at March 31, 2017 aggregated to Rs 189.568 million (June 30, 2016: Rs 194.453 million). These claims mainly relate to deficiencies in shipping documentation, delay in delivery of cargo and damages to cargo. Out of the total claims, a sum of Rs 167.544 million (June 30, 2016: Rs 171.375 million) approximately would be recoverable from the P&I Club, Steamship Mutual Underwriting Association (Bermuda) Limited, in the event these claims are accepted by the Holding Company. As a matter of prudence, the management has made a total provision of Rs 22.024 million (June 30, 2016: Rs 23.078 million) against the aforementioned claims in these consolidated condensed interim financial statements
- 11.3 During the current period, appeals filed by the Holding Company and tax department for tax year 2011 have been decided by the Appellate Tribunal Inland Revenue (ATIR). The ATIR, in its order has interalia deleted certain additions made by the Taxation Officer which were upheld by the Commissioner (Appeals). However, the appeal effect order is still pending.

	Commitments	(Unaudited) (Auditer) March 31, June 30 2017 2016	
11.4	Commitment for capital expenditure	36,924	32,571
11.5	Outstanding letters of guarantee	5,126	8,126

(Unaudited)



			Ni M	
			Nine Months	Nine Months
			Period Ended	Period Ended
		Note	March 31,	March 31,
			2017	2016
			(Rupees	
12.	CASH GENERATED FROM OPERATIONS		(Kupees	111 000)
12.	CASH GENERALED FROM OFERALIONS			
	Profit before taxation		1,824,753	1,621,782
	Adjustments for non-cash charges and other items:			
	Depreciation		1,026,925	859,733
	Profit on disposal of property, plant and equipment		_	(8,297)
	Provision for employees' gratuity		/2 077	
			42,877	62,060
	Provision for employees' compensated absences		79,093	95,068
	Provision for post retirement medical benefits		16,589	19,379
	Dividend income		(1,697)	(531)
	Interest / mark-up income		(258,631)	(172,212)
	Interest / mark-up expense		255,333	412,406
			200,000	,
	Loss on cross currency interest rate swap		-	49,480
	Loss on interest rate swap		-	39,070
	Longterm loan and advances written off		58	-
	(Gain) / Loss on revaluation of investments		(4,876)	7,406
	Provision for Doubtful debts (reversed) / made		(16,177)	212,988
	Provision for Doubtful debts - written off		,	(210,982)
	Provision for other receivables		50,447	(210,702)
				(1 0 / /)
	Provision reversed against claims for damages		(3,874)	(1,346)
	Provision made against claims for damages		2,820	8,414
	Working capital changes	12.1	(836,026)	420,010
			2,177,614	3,414,428
12.1	Working capital changes			
	(Increase) / Decrease in current assets:			
	Stores and spares		(43,582)	1,261
			1	
	Trade debts		(31,045)	43,682
	Agents' and owners' balances		5,858	854
	Loans and advances		27,116	27,642
	Trade deposits and short-term prepayments		7,427	7,823
	Other receivables		(640,065)	306,242
	Incomplete voyages		122,728	(35,038)
	Insurance claims		(61,059)	(36,612)
	marance camb		(612,622)	315,854
	(Decrease) / Increase in current liabilities:			•
	Trade and other payables		(223,404)	104,156
	Trade and other payables		(836,026)	420,010
			(030,020)	420,010
13.	CASH AND CASH EQUIVALENTS			
	Short-term investments	8	600,000	1,750,000
	Cash and bank balances		2,030,494	2,339,206
	Sash and Sami butunees		2,630,494	4,089,206
			2,000,774	4,007,200



#### 14. TRANSACTIONS WITH RELATED PARTIES

The Group has related party relationships with its associate, employee benefit plans, state owned / controlled entities and its directors and executive officers (including their associates). Transactions with related parties essentially entail freight income, chartering revenue recovered and contribution to employees provident fund. Balances with related parties have been disclosed in the relevent notes to these condensed interim consolidated financial statements. Further, transactions entered into with the key management personnel as per their terms of employment are also included in related party transactions.

The significant transactions carried out by the Group with related parties during the period are given below:

			(Unaudited)		
Name and particulars	Note	with the Group	Nine months period ended March 31, 2017 (Rupees	Nine months period ended March 31, 2016 in '000)	
<b>Transactions with State controlled entities</b> Revenue from Pakistan State Oil (PSO)	14.1		2,768,361	2,152,467	
<b>Transactions with other related parties</b> Contribution to provident fund Directors' fee Key management personnel compensation		Associate Associate	6,496 1,375 31,653	8,022 875 30,839	

- 14.1 The Group recognises demurrage income from PSO in accordance with the terms of Contract of Affreightment (CoA).
- 14.2 The Corporation is engaged in providing carriage services to National Refinery Limited (NRL) and Pakistan Refinery Limited (PRL) and recognises related revenue / income in accordance with the terms of CoAs entered into with NRL and PRL.

#### 15. CORRESPONDING FIGURES

For better presentation the following reclassifications in the corresponding figures have been made in the condensed interim profit and loss account:

From	То	Quarter ended March 31, 2016 (Rupees	Nine months period ended March 31, 2016 in '000)
Administrative and general expenses	Other expenses	50	150
Fleet Expenses - direct	Other Income	(108)	5,958
Administrative and general expenses	Fleet Expenses - direct	11,453	27,421

#### GENERAL

Figures have been rounded off to the nearest thousand of rupees unless otherwise stated.

#### 17. DATE OF AUTHORISATION FOR ISSUE

These condensed interim consolidated financial statements were authorised for issue on April 27, 2017 by the Board of Directors of the Holding Company.

Arif Elahi P.A.S.
Chairman & Chief Executive



#### PAKISTAN NATIONAL SHIPPING CORPORATION

# (UN-AUDITED) UNCONSOLIDATED CONDENSED INTERIM FINANCIAL STATEMENTS

FOR THE NINE MONTHS PERIOD ENDED MARCH 31, 2017



## PAKISTAN NATIONAL SHIPPING CORPORATION UNCONSOLIDATED CONDENSED INTERIM BALANCE SHEET AS AT MARCH 31, 2017

AS AT MARCH ST, 2017			
	Note	(Unaudited) March 31, 2017	(Audited) June 30, 2016
ASSETS		(Rupees	in '000)
NON-CURRENT ASSETS			
	_		
Property, plant and equipment Intangible asset	5 6	1,960,548	1,992,053
Investment properties		2,191,683	2,191,683
Long-term investments in: - Related parties (subsidiaries and an associate)		28,591,761	28,591,761
- Listed companies and another entity		55,180 28,646,941	50,304 28,642,065
		20,010,711	
Long-term loans and advances Deferred taxation		78,933	58 84,651
		32,878,105	32,910,510
CURRENT ASSETS		44.054	14.00
Stores and spares Trade debts - unsecured	7	11,876 424,593	11,834 455,371
Agents' and owners' balances - unsecured		5,513	11,371
Loans and advances Trade deposits and short-term prepayments		63,888 25,998	91,004 27,230
Interest accrued on bank deposits and investments Other receivables	8	72,503 1,283,233	34,924 879,642
Incomplete voyages	O		16,412
Taxation - net Short-term investments	9	1,181,763 3,866,695	1,185,051 3,914,504
Cash and bank balances	•	2,027,210	1,994,632
TOTAL ASSETS		8,963,272 41,841,377	8,621,975 41,532,485
EQUITY AND LIABILITIES			
SHARE CAPITAL AND RESERVES			
Share capital Authorised (200,000,000 Ordinary shares of Rs 10 each)		2,000,000	2,000,000
Issued, subscribed and paid-up		1,320,634	1,320,634
Reserves		7,594,900 8,915,534	6,630,443 7,951,077
		, ,	, ,
Surplus on revaluation of property, plant and equipment - net of tax		1,186,101	1,159,001
NON-CURRENT LIABILITIES Long-term financing - secured	10	3,243,083	4,141,525
Deferred liabilities	10	606,841	612,767
CURRENT LIABILITIES		3,849,924	4,754,292
Trade and other payables	11	26,611,585	26,388,273
Provision against damage claims Incomplete voyages		22,024 9,530	23,078
Current portion of long-term financing Accrued mark-up on long-term financing	10	1,210,172 36,507	1,210,172 46,592
		27,889,818	27,668,115
TOTAL EQUITY AND LIABILITIES		41,841,377	41,532,485
CONTINGENCIES AND COMMITMENTS	12		

The annexed notes 1 to 18 form an integral part of these unconsolidated condensed interim financial statements.

Arif Elahi P.A.S. Chairman & Chief Executive



## PAKISTAN NATIONAL SHIPPING CORPORATION UNCONSOLIDATED CONDENSED INTERIM PROFIT AND LOSS ACCOUNT FOR THE QUARTER AND NINE MONTHS PERIOD ENDED MARCH 31, 2017 (UNAUDITED)

	Quarter ended March 31, 2017	Quarter ended March 31, 2016	Nine months period ended March 31, 2017	Nine months period ended March 31, 2016	
		(Rupees	in '000)		
REVENUE		-			
Chartering revenue	1,397,075	1,022,424	5,284,790	3,950,993	
Services fees	48,708	67,748	148,354	221,484	
Rental income	48,469	44,730	142,370	127,069	
	1,494,252	1,134,902	5,575,514	4,299,546	
EXPENDITURE					
Fleet expenses - direct	(773,108)	(694,474)	(2,917,914)	(3,078,213)	
Fleet expenses - indirect	(3,603)	(6,779)	(10,850)	(19,622)	
Vessel management expenses	(145,510)	(117,724)	(395,163)	(364,122)	
Real estate expenses	(28,541)	(25,385)	(89,576)	(85,181)	
ODOSS PROFIT	(950,762)	[844,362]	(3,413,503)	(3,547,138)	
GROSS PROFIT	543,490	290,540	2,162,011	752,408	
Administrative expenses	(90,829)	(296,962)	(301,285)	(508,948)	
Other expenses	(264,327)	(237,971)	(775,405)	(661,727)	
Other income	281,755	192,387	804,138	515,500	
	(73,401)	(342,546)	(272,552)	(655,175)	
OPERATING PROFIT / (LOSS)	470,089	(52,006)	1,889,459	97,233	
Finance costs	(79,009)	(113,634)	(253,735)	(462,497)	
PROFIT / (LOSS) BEFORE TAXATION	391,080	(165,640)	1,635,724	(365,264)	
Taxation	(74,420)	(108,889)	(414,758)	(218,406)	
PROFIT / (LOSS) AFTER TAXATION	316,660	(274,529)	1,220,966	(583,670)	
Other comprehensive income	-	-	-	-	
TOTAL COMPREHENSIVE INCOME	316,660	[274,529]	1,220,966	(583,670)	
	Rupees				
EARNINGS / (LOSS) PER SHARE - BASIC AND DILUTED	2.40	(2.08)	9.25	[4.42]	

The annexed notes 1 to 18 form an integral part of these unconsolidated condensed interim financial statements.

Arif Elahi P.A.S. Chairman & Chief Executive



## PAKISTAN NATIONAL SHIPPING CORPORATION UNCONSOLIDATED CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY FOR THE NINE MONTHS PERIOD ENDED MARCH 31, 2017 (UNAUDITED)

			Revenue r		
	Issued, subscribed and paid-up share capital	Capital reserve	Remeasurement of post- retirement benefits obligation - net of tax (Rupees in '000) -	Un - appropriated profit	Total
Balance as at July 1, 2015	1,320,634	126,843	(342,905)	7,115,016	8,219,588
Final cash dividend for the year ended June 30, 2015 (Rs 1.5 per ordinary share of Rs 10 each)	-	-	-	(198,095)	(198,095)
Total comprehensive income for the nine months period ended March 31, 2016	-	-	-	(583,670)	(583,670)
Surplus on revaluation of property, plant and equipment realised during the period on account of incremental depreciation charged thereon - net of tax	-	-	-	13,385	13,385
Balance as at March 31, 2016	1,320,634	126,843	(342,905)	6,346,636	7,451,208
Balance as at July 1, 2016	1,320,634	126,843	(309,809)	6,813,409	7,951,077
Final cash dividend for the year ended June 30, 2016 (Rs 2 per ordinary share of Rs 10 each)	-	-	-	[264,127]	(264,127)
Total comprehensive income for the nine months period ended March 31, 2017	-	-	-	1,220,966	1,220,966
Surplus on revaluation of property, plant and equipment realised during the period on account of incremental depreciation charged thereon - net of tax	-	-	-	7,618	7,618
Balance as at March 31, 2017	1,320,634	126,843	(309,809)	7,777,866	8,915,534

The annexed notes 1 to 18 form an integral part of these unconsolidated condensed interim financial statements.

Arif Elahi P.A.S.
Chairman & Chief Executive



#### PAKISTAN NATIONAL SHIPPING CORPORATION UNCONSOLIDATED CONDENSED INTERIM CASH FLOW STATEMENT FOR THE NINE MONTHS PERIOD ENDED MARCH 31, 2017 (UNAUDITED)

	Note	Nine months period ended March 31, 2017 (Rupees	Nine months period ended March 31, 2016 in '000)
Cash flows from operating activities			
Cash generated from operations Employees' gratuity paid Employees' compensated absences paid Post-retirement medical benefits paid Finance costs paid Payments under cross currency and interest rate swap - net	13	1,717,456 (41,483) (83,924) (19,076) (254,633)	3,151,597 [160,485] [89,713] [26,144] [429,395] (25,559)
Taxes paid		(370,821)	[148,919]
Net cash generated from operating activities		947,519	2,271,382
Cash flows from investing activities			
Purchase of property, plant and equipment Proceeds from disposal of property, plant and equipment Dividend received Short-term investments redeemed Interest received on bank deposits and investments Net cash generated from / (used in) investing activities		(16,830) - 1,485 504,500 220,678 709,833	(39,643) 8,297 531 383,225 158,170 510,580
Cash flows from financing activities			
Long-term financing paid Long-term financing obtained Dividend paid Net cash used in financing activities		(907,630) - (260,453) (1,168,083)	(5,110,481) 3,300,000 (195,493) (2,005,974)
Net increase / (decrease) in cash and cash equivalents		489,269	775,988
Cash and cash equivalents at the beginning of the period		2,137,941	3,308,371
Cash and cash equivalents at the end of the period	14	2,627,210	4,084,359

The annexed notes 1 to 18 form an integral part of these unconsolidated condensed interim financial statements.

Arif Elahi P.A.S. Chairman & Chief Executive



## PAKISTAN NATIONAL SHIPPING CORPORATION NOTES TO AND FORMING PART OF THE UNCONSOLIDATED CONDENSED INTERIM FINANCIAL STATEMENTS FOR THE NINE MONTHS PERIOD ENDED MARCH 31, 2017 (UNAUDITED)

#### 1. GENERAL INFORMATION

- 1.1 Pakistan National Shipping Corporation (the Corporation) was established under the provisions of the Pakistan National Shipping Corporation Ordinance, 1979 and is principally engaged in the business of shipping, including charter of vessels, transportation of cargo and other related services and providing commercial, technical, administrative, financial and other services to its subsidiaries and third parties in relation to the business of shipping. The Corporation is also engaged in renting out its properties to tenants under lease arrangements. The Corporation is listed on the Pakistan Stock Exchange. The Corporation's registered office is situated at PNSC Building, Moulvi Tamizuddin Khan Road, Karachi.
- 1.2 These unconsolidated condensed interim financial statements are separate financial statements of the Corporation in which investments in subsidiaries and associates are accounted for on the basis of direct equity interest and are not consolidated.

#### 2. SIGNIFICANT ACCOUNTING INFORMATION AND POLICIES

#### 2.1 Basis of preparation and statement of compliance

These unconsolidated condensed interim financial statements of the Corporation for the nine months period ended March 31, 2017 have been prepared in accordance with the requirements of approved accounting standards as applicable in Pakistan for interim financial reporting which comprise of the International Accounting Standard 34 - 'Interim Financial Reporting' and provisions of and directives issued under the Companies Ordinance, 1984 (the Ordinance). In case where requirements differ, the provisions of or directives issued under the Ordinance shall be followed. These unconsolidated condensed interim financial statements do not include all the information and disclosures required in an annual audited financial statements and should be read in conjunction with the financial statements for the year ended June 30, 2016 as they provide an update of previously reported information.

- 2.2 These unconsolidated condensed interim financial statements comprise of the unconsolidated condensed interim balance sheet as at March 31, 2017 and the unconsolidated condensed interim profit and loss account, the unconsolidated condensed interim statement of changes in equity, the unconsolidated condensed interim cash flow statement and notes thereto for the nine months period then ended. These unconsolidated condensed interim financial statements also include the unconsolidated condensed interim profit and loss account for the quarter ended March 31, 2017 which has neither been reviewed nor audited.
- 2.3 The comparative balance sheet presented in these unconsolidated condensed interim financial statements as at June 30, 2016 has been extracted from the annual audited financial statements of the Corporation for the year ended June 30, 2016 whereas the comparative unconsolidated condensed interim profit and loss account, unconsolidated condensed interim statement of changes in equity and unconsolidated condensed interim cash flow statement for the nine months period ended March 31, 2016 have been extracted from the unconsolidated condensed interim financial statements of the Corporation for the nine months period then ended, which were neither subjected to a review nor audited. The comparative unconsolidated condensed interim profit and loss account for the quarter ended March 31, 2016 included in these unconsolidated condensed interim financial statements was neither subjected to a review nor audited.

#### 3. SIGNIFICANT ACCOUNTING POLICIES

- 3.1 The accounting policies and the methods of computation adopted in the preparation of these unconsolidated condensed interim financial statements are consistent with those applied in the preparation of the financial statements for the year ended June 30, 2016.
- 3.2 Change in accounting standards, interpretations and amendments to published approved accounting standards

#### (a) Amendments to published approved accounting standards which are effective

There are certain amendments to approved accounting standards which are mandatory for the Corporation's annual accounting period which began on July 1, 2016. However, these do not have any significant impact on the Corporation's financial reporting and therefore, have not been detailed in these unconsolidated condensed interim financial statements.



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#### (b) Standards and amendments to published approved accounting standards that are not yet effective

There are certain new standards and amendments to the approved accounting standards that will be mandatory for the Corporation's annual accounting periods beginning on or after July 1, 2017. However, these amendments will not have any significant impact on the financial reporting of the Corporation and therefore, have not been disclosed in these unconsolidated condensed interim financial statements. Further, the new standards are yet to be notified by the Securities and Exchange Commission of Pakistan.

#### 3.3 Benazir Employees' Stock Option Scheme (BESOS)

On August 14, 2009, the Government of Pakistan (GoP) launched Benazir Employees' Stock Option Scheme (the Scheme) for employees of certain State Owned Enterprises (SOEs) and non-State Owned Enterprises where GoP holds significant investments (non-SOEs). The scheme is applicable to permanent and contractual employees who were in employment of these entities on the date of launch of the Scheme, subject to completion of five years vesting period by all contractual employees and by permanent employees in certain instances.

The Scheme, developed in compliance with the stated GoP policy of the empowerment of employees of State Owned Enterprises need to be accounted for by the covered entities, including the Corporation, under the provisions of amended International Financial Reporting Standard - 2 'Share Based Payments' (IFRS 2). However, keeping in view the difficulties that may be faced by the entities covered under the Scheme, the Securities & Exchange Commission of Pakistan on receiving the representation from some of the entities covered under the Scheme and after having consulted the Institute of Chartered Accountants of Pakistan, has granted exemption vide SRO 587(I)/2011 dated June 7, 2011 to such entities from application of IFRS 2 to the Scheme.

During the nine months period ended March 31, 2017, the shares have not been transferred to the respective Trust Fund under the Scheme as the matter is pending with the Ministry of Finance, Revenue, Economic Affairs, Statistics and Privatisation (Privatisation Commission). The Scheme is being revamped by GoP and all claims and disbursements to the employees are kept in abeyance.

Had the exemption not been granted, the retained earnings would have been lower by Rs 631.142 million (June 30, 2016: Rs 631.142 million) and reserves would have been higher by Rs 631.142 million (June 30, 2016: Rs 631.142 million) based on the independent actuarial valuations conducted as on June 30, 2014.

#### 4. SIGNIFICANT ACCOUNTING ESTIMATES, JUDGEMENTS, ASSUMPTIONS AND FINANCIAL RISK MANAGEMENT

The preparation of unconsolidated condensed interim financial statements requires management to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets and liabilities, income and expenses, however, actual results may differ from these estimates. Estimates and judgements are continually evaluated and are based on historical experience and other factors, including expectation of future events that are believed to be reasonable under the circumstances. Revision to accounting estimates are recognised prospectively commencing from the period of revision.

Judgements and estimates made by the management in the preparation of these unconsolidated condensed interim financial statements are the same as those applied in the Corporation's annual financial statements for the year ended June 30, 2016.

The Corporation's financial risk management objectives and policies are consistent with those disclosed in the financial statements as at and for the year ended June 30, 2016.

(Unaudited)

(Audited)

	Note -	March 31, 2017 (Rupees	June 30, 2016 in '000)
PROPERTY, PLANT AND EQUIPMENT			
Operating fixed assets Capital work-in-progress (CWIP) - buildings	5.1 & 5.2	1,632,468	1,536,006
on leasehold land	- -	328,080 1,960,548	456,047 1,992,053



ſ	Inai	ıdil	had

(Olladalica)				
Nine months	Nine months			
period ended	period ended			
March 31,	March 31,			
2017	2016			
(Rupees in '000)				

#### Additions to operating fixed assets (including transfers 5.1 from CWIP) during the period:

	Buildings on leasehold land Vehicles	138,141 -	139,148 30,204
	Furniture and fixtures	965	411
	Office equipment	3,306	503
	Workshop machinery and equipment	1,891	192
	Computer equipment	485	3,984
		144,788	174,442
5.2	Depreciation charge for the period	48,298	51,200

#### INTANGIBLE 6.

7.2

This represents cost of Rs 16.503 million of software "Ship Management Expert System" (SES). SES was being amortised over the useful life of five years and was fully amortised during the year ended June 30, 2009, however, it is still in active use.

7.	TRADE DEBTS - unsecured	Note	(Unaudited) March 31, 2017 (Rupees	(Audited) June 30, 2016 in '000)
	- considered good - considered doubtful	7.1	424,593 17,748	455,371 23,448
	Less: Provision for doubtful debts	7.2	442,341 17,748 424,593	478,819 23,448 455,371

#### 7.1 The ageing analysis of these trade debts that are past due but not impaired is as follows:

	•	
	(Unaudited) March 31, 2017 (Rupees	(Audited) June 30, 2016 in '000)
Upto 1 month 1 to 6 months More than 6 months	122,397 127,203 174,993 424,593	192,027 30,014 233,330 455,371
Provision for doubtful debts		
Balance at the beginning Provision made during the period Reversal made during the period Balance at the end	23,448 5,967 (11,667) 17,748	21,808 1,640 

As at March 31, 2017, trade debts of Rs 17.748 million (June 30, 2016: Rs 23.448 million) were impaired and provided for. These balances were outstanding for more than three years.



8.	OTHER RECEIVABLES	Note	(Unaudited) March 31, 2017 (Rupees	(Audited) June 30, 2016 in '000)
	<ul> <li>considered good</li> <li>considered doubtful</li> </ul> Less: Provision for doubtful other receivables	8.1	1,283,233 279,042 1,562,275 279,042 1,283,233	879,642 231,190 1,110,832 231,190 879,642

8.1 As at March 31, 2017, amounts aggregating Rs 1,283.233 million (June 30, 2016: Rs 879.642 million) are past due but not impaired. These receivables have been outstanding for less than three years.

9.	SHORT-TERM INVESTMENTS	Note	(Unaudited) March 31, 2017 (Rupees	(Audited) June 30, 2016 in '000)
	Term deposits with banks, having maturity of: - more than six months but less than			
	twelve months	9.1	50,000	50,000
	- three to six months	9.2	3,216,695	3,721,195
	- three months or less	9.3	600,000	143,309
			3,866,695	3,914,504

- 9.1 The mark-up on this term deposit denominated in local currency is 7.25% (June 30, 2016: 6.75% to 8.80%) per annum.
- 9.2 The mark-up on these term deposits denominated in local currency ranges from 6.20% to 6.60% [June 30, 2016: 6.50% to 7.05%] per annum, whereas mark-up on term deposits denominated in foreign currency ranges from 1.90% to 2.35% [June 30, 2016: 2.10% to 2.25%] per annum.
- 9.3 The mark-up on these term deposits denominated in local currency ranges from 6.10% to 6.50% (June 30, 2016: 6.70% to 9.80%) per annum.

10.	LONG-TERM FINANCING - secured	Note	(Unaudited) March 31, 2017 (Rupees	(Audited) June 30, 2016 s in '000)
	Financing under syndicated term finance agreement Less: Current portion	10.1	1,460,435 256,781 1,203,654	1,648,705 256,781 1,391,924
	Financing under musharika agreement Less: Current portion	10.1 & 10.2	2,992,820 953,391 2,039,429 3,243,083	3,702,992 953,391 2,749,601 4,141,525

10.1 During the year ended June 30, 2015, the Corporation obtained a financing facility of Rs 4,500 million from Nordic Investment Bank (NIB). This financing was obtained in November 2014 in the form of syndicated term finance loan of Rs 3,000 million, with the remaining amount of Rs 1,500 million through a Musharika agreement. The Corporation had drawn Rs 2,054.250 million and Rs 1,027.125 million from syndicated term finance and Musharika respectively.

The financing carries mark-up of 3 month KIBOR + 1.60% which has been renegotiated during the year ended June 30, 2016 to mark-up of 3 month KIBOR + 0.5%. The loan along with the mark-up is repayable on a quarterly basis with the last repayment date on November 6, 2022. The facility is secured by a first mortgage charge over one of the vessels owned by a subsidiary company of the Corporation.



10.2 On November 23, 2015, the Corporation repaid the outstanding syndicated term finance facility balance of SCB amounting to Rs 3,254 million bearing mark-up of 3 month KIBOR + 2.2%. The repayment was financed with a new Musharika facility obtained from Faysal Bank Limited (FBL) amounting to Rs 3,300 million bearing mark-up of 3 month KIBOR + 0.40%. The loan along with the mark-up is repayable on a quarterly basis with the first installment payable on February 23, 2016 while last repayment date is November 23, 2019. The facility is secured by first mortgage charge over two vessels owned by the subsidiary companies of the Corporation. The Corporation has also paid loan arrangement fee amounting to Rs 12.540 million which was included in the amortised cost of the long term financing, whereas an amount of Rs 3.300 million was expensed out at the time of agreement.

11. TRADE AND OTHER PAYABLES	Note	(Unaudited) March 31, 2017(Rupees	(Audited) June 30, 2016 in '000)
Creditors Current account balances with subsidiary companies Agents' and owners' balances Accrued liabilities Deposits Unclaimed dividends Advances from customers Other liabilities - amounts retained from contractors - others	11.1	24,719 24,630,788 281,456 1,343,091 60,769 39,190 76,771  24,796 130,005 154,801 26,611,585	62,821 24,210,338 358,783 1,322,200 47,630 35,516 233,126  25,398 92,461 117,859 26,388,273

11.1 These deposits include interest free deposit on containers, deposits from suppliers and tenants and are repayable on demand or on completion of specific contracts.

#### 12. CONTINGENCIES AND COMMITMENTS

#### Contingencies

- 12.1 There are no major changes in the status of contingencies as disclosed in the unconsolidated financial statements for the year ended June 30, 2016 except for note 25.1 and 25.7 thereto, as fully explained below:
- 12.2 The contingent liability in respect of claims not acknowledged by the Corporation, which as at March 31, 2017 aggregated to Rs 189.568 million (June 30, 2016: Rs 194.453 million). These claims mainly relate to deficiencies in shipping documentation, delay in delivery of cargo and damages to cargo. Out of the total claims, a sum of Rs 167.544 million (June 30, 2016: Rs 171.375 million) approximately would be recoverable from the P&I Club, Steamship Mutual Underwriting Association (Bermuda) Limited, in the event these claims are accepted by the Corporation. As a matter of prudence, the management has made a total provision of Rs 22.024 million (June 30, 2016: Rs 23.078 million) against the aforementioned claims in these unconsolidated condensed interim financial statements.
- 12.3 During the current period, appeals filed by the Corporation and tax department for tax year 2011 have been decided by the Appellate Tribunal Inland Revenue (ATIR). The ATIR, in its order has interalia deleted certain additions made by the Taxation Officer which were upheld by the Commissioner (Appeals). However, the appeal effect order is still pending.

		(Unaudited) March 31, 2017 (Rupees i	(Audited) June 30, 2016 in '000)
	Commitments		
12.4	Commitments for capital expenditure	36,924	32,571
12.5	Outstanding letters of guarantee	5,126	8,126



			(Unaudited)	
		Note	Nine months period ended March 31, 2017	Nine months period ended March 31, 2016
			(Rupees	in '000)
13.	CASH GENERATED FROM OPERATIONS			
	Profit / (loss) before taxation		1,635,724	(365,264)
	Adjustments for non-cash charges and other items: Depreciation Gain on disposal of operating fixed assets Provision for employees' gratuity Provision for employees' compensated absences Provision for post-retirement medical benefits Provision reversed against damage claims Provision made against damage claims Provision for doubtful debts Provision for doubtful debts - written off Provision for doubtful other receivables Provision reversed against doubtful debts Long-term loans and advances written off Interest income on bank deposits and investments Interest expense on bank deposits and investments Loss on cross currency interest rate swap derivative Loss on interest rate swap derivative Dividend income [Gain] / loss on revaluation of investments Working capital changes	13.1	48,298 - 41,763 77,758 16,296 (3,874) 2,820 5,967 - 47,852 (11,667) 58 (258,258) 253,735 - (1,697) (4,876) (132,443) 1,717,456	51,200 (8,297) 60,769 94,289 19,148 (1,346) 8,414 210,982 (210,982) - - (171,724) 412,406 49,480 39,070 (531) 7,406 2,956,577 3,151,597
13.1	Working capital changes		1,717,430	3,131,377
	(Increase) / decrease in current assets: Stores and spares Trade debts Agents' and owners' balances Loans and advances Trade deposits and short-term prepayments Other receivables Incomplete voyages  (Decrease) / increase in current liabilities: Trade and other payables		(42) 36,478 5,858 27,116 1,232 (451,443) 25,942 (354,859) 222,416 (132,443)	[2,974] 358,423 854 27,641 16,038 [15,968] [26,265] 357,749 2,598,828 2,956,577
14.	CASH AND CASH EQUIVALENTS			
	Short-term investments Cash and bank balances	9	600,000 2,027,210 2,627,210	1,750,000 2,334,359 4,084,359

#### 15. FINANCIAL RISK MANAGEMENT AND FAIR VALUE DISCLOSURES

#### 15.1 Financial risk factors

The Corporation's activities expose it to a variety of financial risks: market risk (including interest rate risk, currency risk and price risk), credit risk and liquidity risk.

These unconsolidated condensed interim financial statements do not include all financial risk management information and disclosures which are required in the annual financial statements and should be read in conjunction with the Corporation's annual financial statements as at June 30, 2016. There have been no changes in any risk management policies since the year end.



#### 15.2 Fair value estimation

As at June 30, 2016, the Corporation's all assets and liabilities are carried at amortised cost except for those mentioned below:

The Corporation's leasehold land, buildings on leasehold land, beach huts and workshop machinery and equipment are stated at revalued amounts, being the fair value at the date of revaluation, less any subsequent depreciation and subsequent accumulated impairment losses, if any.

The Corporation classifies investment properties and long-term investments in listed companies measured in the balance sheet at fair values.

The carrying value of all financial and non-financial assets and liabilities measured at other than amortised cost in these unconsolidated condensed interim financial statements approximate their fair values.

#### 16. TRANSACTIONS WITH RELATED PARTIES

The Corporation has related party relationships with its subsidiaries, associate, employee benefit plans, state owned / controlled entities and its directors and executive officers (including their associates). Transactions with related parties essentially entail investments made in subsidiary companies, dividend income received from related investee companies, freight income and chartering revenue recovered, services fee charged on account of rendering of technical, commercial, administrative and financial services, expenses charged to subsidiary companies on actual cost basis etc. Service fee charges on account of rendering of technical, commercial, administrative and financial services is charged to subsidiary companies and related parties on the basis of mutually agreed terms. Balances with related parties have been disclosed in the related notes to these unconsolidated condensed interim financial statements. Further, transactions entered into with the key management personnel as per their terms of employment are also included in related party transactions.

The significant transactions carried out by the Corporation with related parties during the period are given below:

	Note	(Unau Nine months period ended March 31, 2017	Nine months period ended March 31, 2016
		(Rupees	in 000)
<b>Transactions with State controlled entities</b> Revenue from Pakistan State Oil (PSO)	16.2	1,852,021	1,447,541
Transactions with subsidiary companies Service fee charged to subsidiary companies Rental expense of Pakistan Co-operative		148,354	221,484
Ship Stores (Private) Limited		589	536
Delivery of stores and spares to subsidiary companies		17,260	27,350
Retirement benefits costs charged to subsidiary companies		2,741	2,301
Transactions with other related parties			
Contribution to provident fund		6,496	8,022
Directors' fee		1,375	875
Key management personnel compensation Dividend to GoP		31,653 227,387	30,839 168,703



- 16.1 In addition, the Corporation is also engaged in making certain payments / collections on behalf of the subsidiary companies in accordance with the Technical and Commercial Services and Administrative and Financial Services Agreement which are settled through current accounts with the subsidiary companies.
- 16.2 The Corporation recognises demurrage income from PSO in accordance with the terms of Contract of Affreightment (CoA).
- 16.3 The Corporation is engaged in providing carriage services to National Refinery Limited (NRL) and Pakistan Refinery Limited (PRL) and recognises related revenue / income in accordance with the terms of CoAs entered into with NRL and PRL.

#### 17. GENERAL

Figures have been rounded off to the nearest thousand of rupees unless otherwise stated.

#### 18. DATE OF AUTHORISATION FOR ISSUE

These unconsolidated condensed interim financial statements were authorised for issue on April 27, 2017 by the Board of Directors of the Corporation.

Arif Elahi P.A.S.
Chairman & Chief Executive



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